### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

### FORM 8-K

### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 8, 2015



# CHENIERE ENERGY, INC.

(Exact name of registrant as specified in its charter)

Delaware001-1638395-4352386(State or other jurisdiction of incorporation)(Commission File Number)(I.R.S. Employer Identification No.)

700 Milam Street, Suite 1900 Houston, Texas

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR

77002

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (713) 375-5000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-
12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-
2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-
4(c))

# Item 7.01. Regulation FD Disclosure

On Wednesday, April 8, 2015, representatives of Cheniere Energy, Inc. (the "Company") will make a presentation at the Company's Investor/Analyst Day Conference. The presentation is attached as Exhibit 99.1 to this report and is incorporated by reference into this Item 7.01.

The information included in this Item 7.01 of Current Report on Form 8-K, including the attached Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

### Item 9.01 Financial Statements and Exhibits.

d) Exhibits

**Exhibit** 

Number Description

99.1\* Corporate Presentation April

2015.

<sup>\*</sup>Furnished herewith

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CHENIERE ENERGY, INC.

Date: April 8, 2015 By: /s/ Michael J. Wortley

Name: Michael J. Wortley

Title: Senior Vice President and

Chief Financial Officer

# EXHIBIT INDEX

Exhibit

**Description** <u>Number</u>

Corporate 2015. 99.1\* Presentation April

<sup>\*</sup>Furnished herewith



# 2015 Cheniere Energy Investor / Analyst Day

April 8, 2015

# **Forward Looking Statements**

This presentation contains certain statements that are, or may be deemed to be, "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical facts, included herein are "forward-looking statements." Included among "forward-looking statements" are, among other things:

- statements regarding the ability of Cheniere Energy Partners, L.P. to pay distributions to its unitholders or Cheniere Energy Partners LP Holdings, LLC to pay dividends to its shareholders:
- statements regarding Cheniere Energy Inc.'s, Cheniere Energy Partners LP Holdings, LLC's or Cheniere Energy Partners, L.P.'s expected receipt of cash distributions from their respective subsidiaries;
- statements that Cheniere Energy Partners, L.P. expects to commence or complete construction of its proposed liquefied natural gas ("LNG") terminals, liquefaction facilities, pipeline facilities or other projects, or any expansions thereof, by certain dates or at all;
- statements that Cheniere Energy, Inc. expects to commence or complete construction of its proposed LNG terminals, liquefaction facilities, pipeline facilities or other projects by certain dates or at all:
- statements regarding future levels of domestic and international natural gas production, supply or consumption or future levels of LNG imports into or exports from North
  America and other countries worldwide, or purchases of natural gas, regardless of the source of such information, or the transportation or other infrastructure, or demand
  for and prices related to natural gas, LNG or other hydrocarbon products;
- statements regarding any financing transactions or arrangements, or ability to enter into such transactions;
- statements relating to the construction of our proposed liquefaction facilities and natural gas liquefaction trains ("Trains"), or modifications to the Creole Trail Pipeline, including statements concerning the engagement of any engineering, procurement and construction ("EPC") contractor or other contractor and the anticipated terms and provisions of any agreement with any EPC or other contractor, and anticipated costs related thereto;
- statements regarding any agreement to be entered into or performed substantially in the future, including any revenues anticipated to be received and the anticipated timing thereof, and statements regarding the amounts of total LNG regasification, liquefaction or storage capacities that are, or may become, subject to contracts;
- statements regarding counterparties to our commercial contracts, construction contracts and other contracts;
- statements regarding our planned construction of additional Trains, including the financing of such Trains;
- statements that our Trains, when completed, will have certain characteristics, including amounts of liquefaction capacities;
- statements regarding our business strategy, our strengths, our business and operation plans or any other plans, forecasts, projections or objectives, including anticipated revenues and capital expenditures and EBITDA, any or all of which are subject to change;
- statements regarding projections of revenues, expenses, earnings or losses, working capital or other financial items;
- statements regarding legislative, governmental, regulatory, administrative or other public body actions, approvals, requirements, permits, applications, filings, investigations, proceedings or decisions;
- statements regarding our anticipated LNG and natural gas marketing activities; and
- any other statements that relate to non-historical or future information.

These forward-looking statements are often identified by the use of terms and phrases such as "achieve," "anticipate," "believe," "contemplate," "develop," "estimate," "example," "expect," "forecast," "goal," "opportunities," "plan," "potential," "project," "propose," "subject to," "strategy," "target," and similar terms and phrases, or by use of future tense. Although we believe that the expectations reflected in these forward-looking statements are reasonable, they do involve assumptions, risks and uncertainties, and these expectations may prove to be incorrect. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this presentation. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of a variety of factors, including those discussed in "Risk Factors" in the Cheniere Energy, Inc., Cheniere Energy Partners, L.P. and Cheniere Energy Partners LP Holdings, LLC Annual Reports on Form 10-K filed with the SEC on February 20, 2015, which are incorporated by reference into this presentation. All forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by these "Risk Factors." These forward-looking statements are made as of the date of this presentation, and other than as required under the securities laws, we undertake no obligation to publicly update or revise any forward-looking statements.





# Welcome & Introduction

Charif Souki – Chairman, President, and CEO

# Executing on Strategy 2020 Forecast

~40.5 mtpa LNG by 2019/20 ~10% of the total LNG market

One of the largest exporters of LNG on a global basis

~6 Bcf/d

One of the largest natural gas buyers in the U.S.

\$30B+ in U.S. infrastructure

Significant investment in U.S. infrastructure

~950 permanent jobs created

Supporting over 125,000 indirect jobs

Scalable, industry-leading platform



# **Cheniere's Key Businesses**

# LNG PLATFORM

- Two LNG terminals to be located along Gulf of Mexico
- ~40.5 mtpa planned
- Scalable platform
- Underpinned by long-term contracts, competitive capital costs

# GAS PROCUREMENT

- Providing feedstock for LNG production
- Redundant pipeline capacity ensures reliable gas deliverability
- Upstream pipeline capacity provides access to diverse supply sources

# CHENIERE MARKETING

- LNG sales, FOB or DES, provided to customers on a short, mid, and long-term basis
- >8 mtpa LNG volumes expected from SPL and CCL terminals
- 3 chartered LNG vessels

# FUTURE DEVELOPMENTS

- Developing/ investing in infrastructure to facilitate hydrocarbon revolution in Texas and beyond
- Optimize value of LNG platform
- Identify opportunities in related markets



# **2014 Accomplishments**

# Commercial

- Signed long-term SPAs covering ~7.7mtpa of LNG volumes
  - Aggregate volumes covered under 20-year contracts now over ~28mtpa

# Regulatory

- FERC permit received for Corpus Christi Liquefaction Project
- EA received on Sabine Pass Trains 5 & 6

# Financing

- · Debt and equity financing arranged for Corpus Christi Liquefaction Project
- SPL debt refinancing

# **2015 Goals**

- First LNG at Sabine Pass by year-end
- Contract additional volumes to reach ~31.8 mtpa target; ~80% of capacity (~28 mtpa signed to date)
- Reach FID and commence construction on:

•	Corpus Christi Trains 1&2	1H 2015
•	Sabine Pass Train 5	1H 2015
•	Corpus Christi Train 3 and Sabine Pass Train 6	2H 2015

- Receive first LNG vessel at Sabine Pass
- Project development leverage core competencies
  - Trains 10 & 11
  - Hydrocarbon exports
  - Integration opportunities

# **Cheniere Vision**

Create shareholder value, with focus on cash flow per share

# Diversify into new energy-related businesses through a horizontal and vertical integration strategy

There are no "pure-plays"





# **Energy Fundamentals Outlook**

Anatol Feygin – Senior Vice President, Strategy & Corporate Development

# **Durable Fundamental Trends**

# What Hasn't Changed

· Global hydrocarbon demand is expected to exhibit stable growth

# What Has Changed

- Unconventional supply, driven by the U.S., transforming global balances
- A new hydrocarbon world order

# What This Means For Cheniere

 This revolution is in Cheniere's backyard and we are positioned to capitalize on this transformation

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# **Global Gas and Liquids Fundamentals Overview**

# U.S. transforming global hydrocarbon balances

- · Global demand growth steady with no major shift in expectations
- Driven by Texas, Lower 48 seeing unprecedented hydrocarbon output growth
- Production at sufficient scale to tip global supply and demand balance

# U.S. to continue leading the charge, spurring a more dynamic market and driving cyclical volatility

- U.S. combines necessary attributes to scale unconventional revolution
- Oil cycles now shorter, more frequent and reach equilibrium faster
- Unconventional growth already dramatically affecting global markets

# Cheniere well-positioned to capitalize on export-focused opportunities

- LNG infrastructure most expensive component is mostly contracted, financed
- Location ideal for potential future horizontal extension into liquid hydrocarbons
- Possible vertical integration of upstream assets & downstream market development

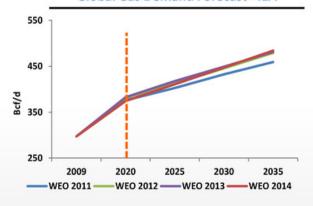
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# **Gas & Liquids Demand Growth Expectations Remain Steady**

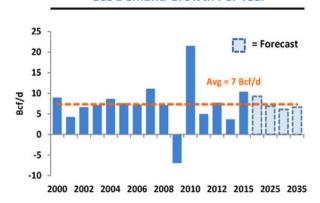
- Gas demand growth is faster than any other hydrocarbon at +1.6% p.a.
  - · LNG demand is growing even faster
- Oil demand growth fueled by non-OECD countries
  - Transportation ~60% of global oil consumption
  - Low prices enabling many countries to remove fuel subsidies (India, China, Indonesia etc.)



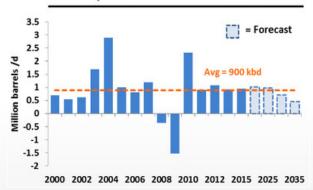


Source: IEA, BP

### Gas Demand Growth Per Year

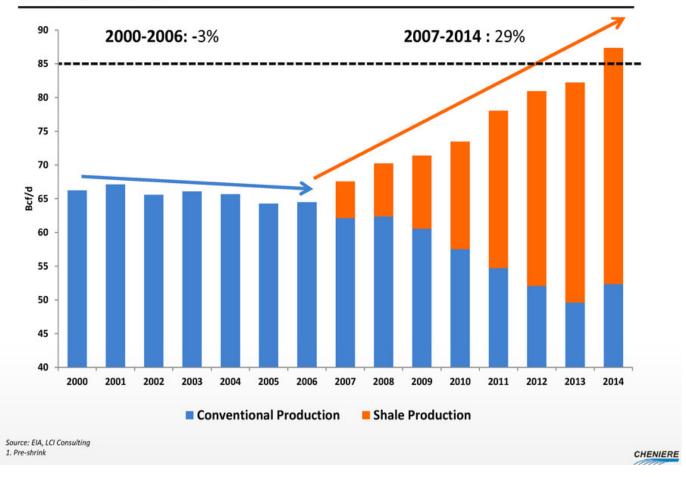


### **Liquids Demand Growth Per Year**



# **Shale Revolution Reversed Trend in U.S. Gas Supply**

### U.S. Gross Gas Production<sup>1</sup>



# U.S. Stands Alone as Unconventional Hydrocarbon Producer

# Abundant Reserves Are Necessary But Insufficient For U.S.-Style Revolution



### Europe

### 2011:

 At least 7 IOCs in Poland, 120 test wells planned per year

### 2014:

Brazil

 COP only remaining major in Poland



# Argentina

### 2011:

 Halliburton completes first Argentine shale well for Apache

### 2014:

YPF/Chevron producing 20 kbd tight oil



### China

### 2011:

 NDRC targets 10 Bcf/d production by 2020

### 2014:

- China produces 0.25 Bcf/d in 2014
- · NDRC halves shale gas target
- Shell shifts focus from shale to offshore



### **United States of America**

### 2011:

23% of wells are shale wells 2014:

 90% of new wells are unconventional wells

World's #1 natural gas producer World's #1 liquids producer

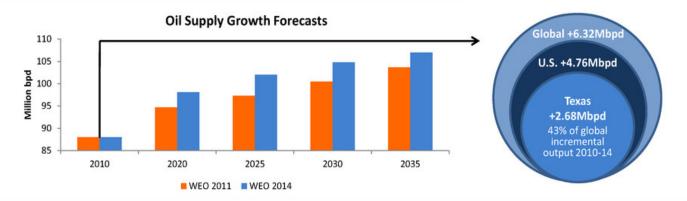
Technically R Shale Gas F (To	Resources	Total Shale Wells Drilled as of June 2014		
U.S.	1,161	>100,000		
China	1,115	>200		
Argentina	802	>200		
Algeria	707	0		
Canada	573	>20,000		
Mexico	545	<20		
Australia	437	~40		
S. Africa	390	0		
Duccia	200	0		

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Enabling Factors:	Mineral Rights	Innovation	Supply Chain/Services	Capital Formation	Pipeline Infrastructure	Water Resources	Public Perception	Regulatory Framework
U.S.	✓	✓	✓	✓	✓	✓	✓	✓
China	X	x	x	<b>✓</b>	х	х	X	✓
Argentina	x	x	X	x	✓	✓	✓	x
Europe	х	х	X	x	✓	✓	x	x

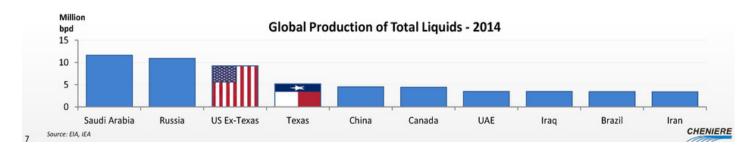
Source: ARI, Accenture, CAPP, Baker Hughes, API, Cheniere Research

# And Now Shale Has Created Similar Expansion in Oil Supply



# U.S. Shale, Light Tight Oil is Largest Factor in Shifting Forecasts From 2010 to Today

- U.S. production responsible for ~75% of global incremental growth from 2010-2014
- Texas accounted for more than half of U.S. growth during period, ~45% of world's growth
  - Eagle Ford and Permian the majority of incremental production
  - TX is 4th largest liquids producer in the world, putting U.S. as top global liquids producer



# **Supply Growth Affecting Global Markets by Displacing Imports**

### **Unprecedented Supply Revival Led Shift**

- Reached world markets first by displacing imports
- Crude follows natural gas, propane narrative
  - Imports decline
  - Domestic inventories swell
  - · Necessitates new markets
  - Exports triggered by robust supply

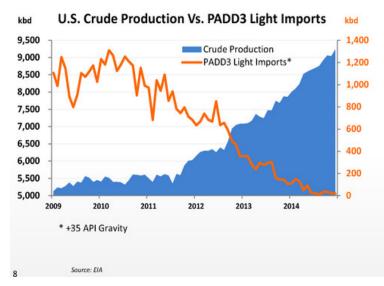
# **Liquids Exports Have Risen Dramatically**

### Propane

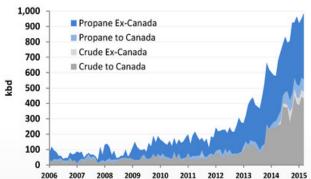
- · Production swelled storage, backed out imports
- Export terminals developed on oversupply
  - Latin America, Asia popular destinations

### Crude

- U.S. crude backed out imports, pushed into Canada
- · Majority of exports currently to Canada



### **U.S. Liquids Exports**



# **Price Elastic U.S. Drives Cyclical Volatility**

# North American Drillers Cut 2015 Spend By \$75B

- U.S. drillers slashed capex by \$56B from 2014
  - · Canadians -\$19B year-over-year
- More than 50 companies announced initial cuts, then restated deeper cuts in early 2015
- Reductions intensified in early 2015
- Weighted average reduction of 31% from 2014
  - Small, mid-caps more severe

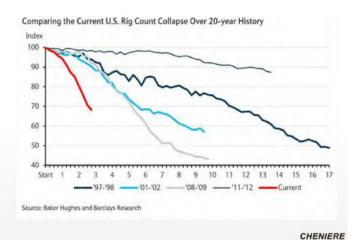
Source: Baker Hughes, Barclays Research, Cheniere Research, Company Reports

Most extreme announced cut is 96% from 2014

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# **Spending Reductions Felt in Rig Count Already**

- U.S. rig count has fallen more rapidly this cycle
- Total rigs -850 from October peak
  - -600 rigs in past 2 months alone
- Unlike previous cycles, oil has led the way
  - · Oil-directed units -50% from Oct high
  - · Gas count also down to lowest on record at 222 rigs
- Vertical rigs first to go, also lowest on record
- Horizontal rig count at 4.5-year low currently



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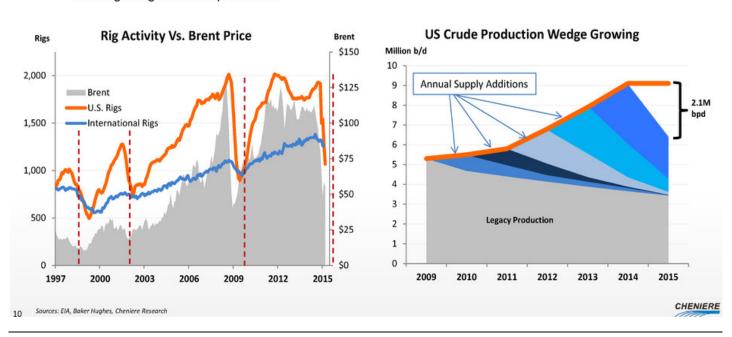
# Swing Producer U.S. Reacts, Rest of the World Does Not

### **ROW Rig Response Has Been Muted**

- Ex-North America almost unfazed by bust
  - · ROW just -33 rigs since October
  - · Middle East, Africa added rigs
- Internationals mimic past cycles
  - No drastic change of pace in 1998, 2002 or 2008
  - · Saudi signaling no cuts to production

### **Unconventional Declines Unprecedented**

- U.S. supply expected to be quicker to react to changes in activity
- Estimates of Year 1 declines of around 2.1 MMbpd
- U.S. taking role of world's swing producer



# **Global Fundamentals Support Continued Growth of Exports**

- Stable global demand growth for energy expected to continue
- The U.S./Texas is the low cost incremental producer
- Displacement of imports has largely played out
- We believe continued growth in U.S. exports is required to efficiently rebalance the global market

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# What Do These Three Have In Common?



Crude Oil



Unprocessed Western Red Cedar



Horses Transported by Sea for Slaughter

# All Restricted From Export In The U.S. Under Current Regulations

- § 754 of the Bureau of Industry and Security's Export Administration Regulations
- Exports of crude significantly restricted since mid-1970s
- Few exclusions apply—Alaskan Cook Inlet crude, some California heavies, SPR
- Exports to Canada for consumption there is allowed
- Guidance from BIS in Dec. 2014 clarifies stance on lightly processed condensate

# Cheniere Optimally Positioned to Address Constraints Across the Hydrocarbon Chain





# **LNG Platform Update**

Keith Teague - Executive Vice President, Asset Group

# **Cheniere LNG Platform**

# Nine Trains, 40.5 mtpa expected by 2019/20; \$30 B+ in U.S. infrastructure



# Sabine Pass Liquefaction — Brownfield LNG Export Project

Utilizes Existing Assets, Trains 1-4 Fully Contracted, Under Construction



Design production capacity is expected to be ~4.5 mtpa per train, using ConocoPhillips'
Optimized Cascade® Process

### **Current Facility**

- ~1,000 acres in Cameron Parish, LA
- 40 ft. ship channel 3.7 miles from coast
- 2 berths; 4 dedicated tugs
- 5 LNG storage tanks (~17 Bcfe of storage)
- 5.3 Bcf/d of pipeline interconnection

# Liquefaction Trains 1 - 4: Fully Contracted

- Lump Sum Turnkey EPC contracts w/ Bechtel
- T1 & T2 EPC contract price ~\$4.1B
  - Overall project ~85% complete (as of Feb 2015)
  - · Operations estimated late 2015/2016
- T3 & T4 EPC contract price ~\$3.8B
  - Overall project ~60% complete (as of Feb 2015)
  - Operations estimated 2016/2017

### Liquefaction Trains 5&6: T5 Fully Contracted

- EPC contract under negotiation with Bechtel
- Permits expected 2015

Significant infrastructure in place including storage, marine and pipeline interconnection facilities; pipeline quality natural gas to be sourced from U.S. pipeline network

# **LSTK EPC Contracts with Bechtel**

# **Minimize Construction Costs and Risks**

# Why Bechtel?

### Proven construction contractor

- Founded in 1898 and headquartered in San Francisco
- Received 35+ industry awards since 2009
- Named the Top US Construction Contractor for the last 15 consecutive years by Engineering News Record

### Industry leading experience and results

- Have participated in 23,000 projects in 140 nations and seven continents (average of 200 projects per year)
- Built ConocoPhillips Petroleum Kenai liquefaction plant in 1969

### **Leading LNG Construction Contractor**

- Constructed one third of the world's liquefaction facilities (more than any other contractor)
- Designed and/or constructed LNG facilities using ConocoPhillips'
   Optimized Cascade® technology in Angola, Australia, Egypt,
   Equatorial Guinea and Trinidad
- 5 liquefaction projects in the last decade, 4 currently underway all using the ConocoPhillips' Optimized Cascade® Process

# Bechtel was the EPC contractor for the regasification project at the Sabine Pass LNG terminal, which was constructed on time and on budget



Christi LNG Terminal

### **Key Competitive and Cost Advantages**

- Existing SPLNG infrastructure provides significant cost advantages (jetty, pipeline, control room, ~17 Bcf storage tanks, etc.)
- · Economies of scale from building multiple trains
- · Easy access to the Gulf Coast labor pool where we have strong labor relations
- · Established marine and road access provide easy delivery of materials
- Duplicating Sabine Pass Liquefaction Train Design at Corpus Christi

Source: Bechtel.



# Aerial View of SPLNG – Spring 2012



# **Aerial View of SPL Construction – March 2015**

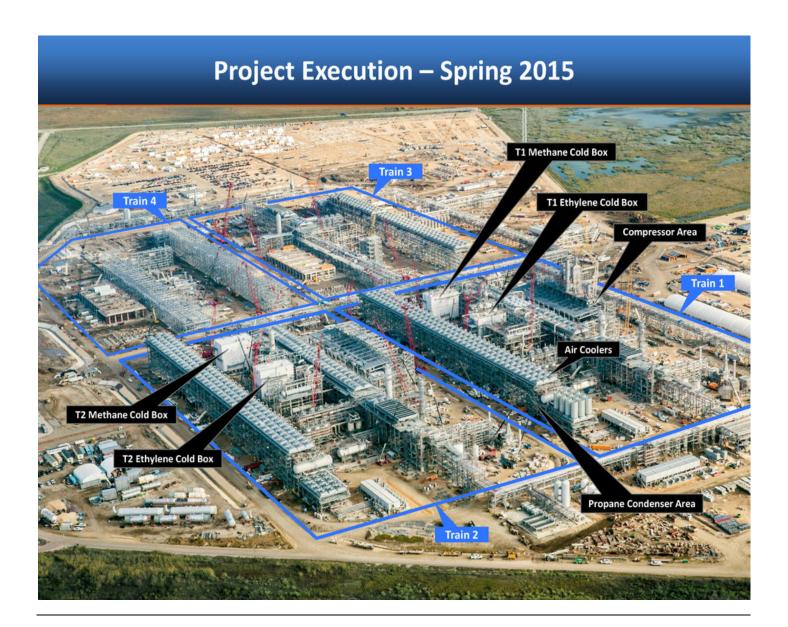


# **Project Execution – Spring 2014**

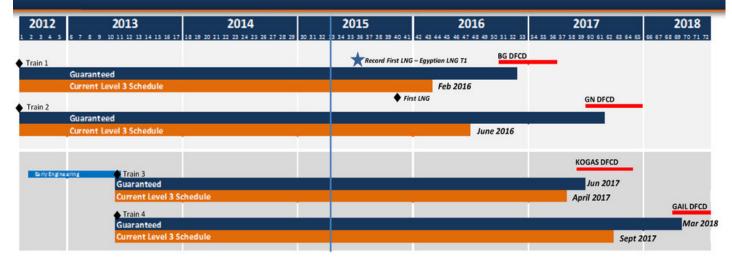


# **Project Execution – Spring 2015**





# SPL Construction Completion Schedules Trains 1 – 4



# Stage 1 (Trains 1&2) overall project progress as of Feb 2015 is 85.4% complete vs. Target Plan of 85.8%:

- Engineering, Procurement, Subcontracts and Construction are 100%, 100%, 61.8% and 69.2% complete against Target Plan of 99.5%, 97.8%, 64.8% and 72.4% respectively
- Bechtel Delivered the Train 1 Commissioning and Start-up Plan in Feb, projecting Fuel Gas introduction in Aug, Feed
  Gas introduction in Sep, and Ready for Start-up in Oct; all in support of the current First LNG Target
  by year-end 2015, and Target Substantial Completion mid-Feb 2016
- Approximately \$3.607 B of \$4.103 B EPC Contract earned/invoiced

### Stage 2 (Trains 3&4) overall project progress as of Feb 2015 is 59.8% complete vs. Target Plan of 60.5%:

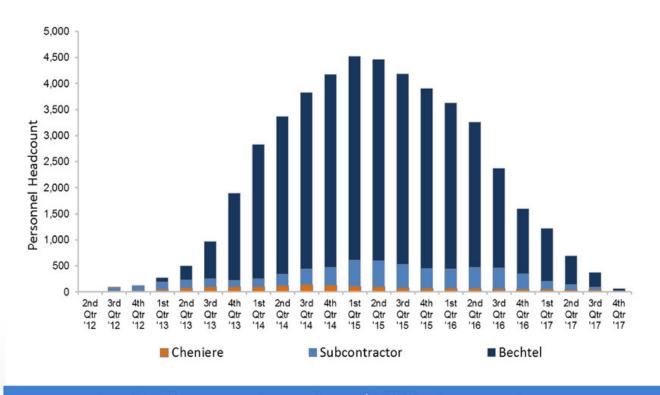
- Engineering, Procurement, Subcontracts and Construction are 98.3%, 86.7%, 36.9% and 20.7% complete against Target Plan of 94.4%, 85.7%, 36.9% and 25.1% respectively
- Approximately \$2.88 B of \$3.800 B EPC Contract earned/invoiced

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# **SPL – Construction Manpower**

# Train 1 – 4 Workforce peaking on site now at ~4,400



Over 31 million construction man hours; \$1.7 billion in construction wages

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#### **SPL - Craft Labor Incentive**



#### Performance & Attendance Bonus Program

You are Making History The Sabine Pass Liquefaction Project located in Cameron Parish, Louisiana is a \$20 billion investment with an 8 year construction timeline from 2012-2019.

This project - one of the largest capital projects in the U.S. -will be the first LNG export facility built in over 40 years in North America, and will forever change the global energy market. Your work on the Sabine Pass Liquefaction Project is shaping history and supporting the United States rise to energy independence. As a result of the natural year shale revolution currently underway, we will compete directly with major gas producers such as Qafar, Russia, and Algeria in the supply of energy to global markets in Europe and Asia.

You are Helping the United States Economy This project is driving the highest job growth in the region since 1990, with over 4,500 skilled construction jobs, and 16,000 related jobs in SW Louislana and the Golden Triangle.

In addition, domestically sourced materials from \$3 manufacturers in 17 states will add another \$2.3 billion to the U.S. economy, over \$80 permanent jobs directly at Sabine Pass, and hundreds more in support.

Your commitment to this project helped us gain first mover advantage, placing Sabine Pass over two years ahead of any other U.S. LNG export terminal. We will have bragging rights when the first tanker leaves the facility late next year! We must keep this lead.

You Deserve

Therefore, in appreciation for all that you are doing now, and to attract and retain more highly skilled and committed workers like you, Chenlere Energy, in cooperation with Bechtel, is pleased to launch a new incentive awards program to recognize the hard work and dedication of our work force at Sabine Pass.

Cheniere is funding a \$76 million program, beginning in 2015 and lasting through handover of Train 4. This program will reward performance and attendance achievements. All eligible craft can earn a borus up to 10% of their quarterly base wages (and overtime), and key craft can earn up to 20% of quarterly base wages (and overtime), if the performance and attendance goals are met.

In addition, construction for Trains 5 & 6 is right around the corner, pending receipt of final permits. We anticipate groundbreaking in 2015, which would extend construction and your potential employment at the Sabine Pass project through 2019.

Bechtel will provide you with a detailed review of the program goals and rewards potential in mid-December.

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Thank you for choosing to be part of this cutting edge, state of the art project - the first of its kind in the United States, and an opportunity for all of us to succeed together.



#### **Project Execution Keys to Success**

#### World class terminal site

- Deep channel in close proximity to the coast
- Sufficient acreage to satisfy siting challenges, both regulatory and physical

#### World class contractor

- Bechtel has constructed one third of the world's liquefaction facilities
- Long, successful relationship between Cheniere and Bechtel
- LSTK EPC Agreements where Bechtel generally bears cost, schedule & performance risk
- Work proceeding on budget and well ahead of schedule guarantees

#### World class engineering and operations team

- Over 1,050 years of experience in oil and gas facility construction
- Over 560 years of LNG experience
- On site O&M Team currently at 240 persons; expect to exit 2015 at ~310
- 30+ operating employees with liquefaction experience from Trinidad, Angola, Egypt, Qatar, Peru, Oman, etc.; over 11 years each, on average

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### **Corpus Christi Liquefaction Project**



Design production capacity is expected to be ~4.5 mtpa per train, using ConocoPhillips' Optimized Cascade® Process

#### **Proposed 3 Train Facility**

- >1,000 acres owned and/or controlled
- 2 berths, 3 LNG storage tanks (~10.1 Bcfe of storage)

#### **Key Project Attributes**

- 45 ft. ship channel 13.7 miles from coast
- Protected berth
- Premier Site Conditions
  - · Established industrial zone
  - · Elevated site helps protect from storm surge
  - · Soils do not require piles
  - · Local labor, infrastructure & utilities
  - 23-mile 48" pipeline will connect to several interstate and intrastate pipelines

#### Trains 1&2: Fully Contracted

- SPAs signed covering ~8.4 mtpa at a fixed fee of \$3.50/MMBtu; targeting ~10.5 mtpa in SPAs across all 3 Trains
- Lump Sum Turnkey contracts signed with Bechtel
  - Stage 1: ~\$7.1B includes 2 Trains, 2 tanks, 1 berth
  - Stage 2: ~\$2.4B includes 1 Train, 1 tank, 1 berth
- Remaining regulatory approvals expected 2015
- Anticipate FID in early 2015, First LNG expected 2018

Advanced commercialization, FID expected early 2015



#### **Key Differences Between CCL and SPL**

- Grassroots construction at CCL; SPL utilizes existing assets at the regasification terminal
- Full containment LNG storage tanks at CCL instead of single containment
- Dry low emissions (DLE) combustors on refrigeration gas turbines rather than water injection (SAC combustors)
- Better soils at CCL; no piling needed on shore
- CCL will import electrical power from the local grid; SPL self generates power
- No LNG regasification capacity initially at CCL (although permitted)

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# Corpus Christi Liquefaction – Artist's Rendition



#### **Lump Sum Turnkey contracts signed with Bechtel:**

- Stage 1: ~\$7.1B includes 2 Trains, 2 tanks, 1 berth
- Stage 2: ~\$2.4B includes 1 Train, 1 tank, 1 berth

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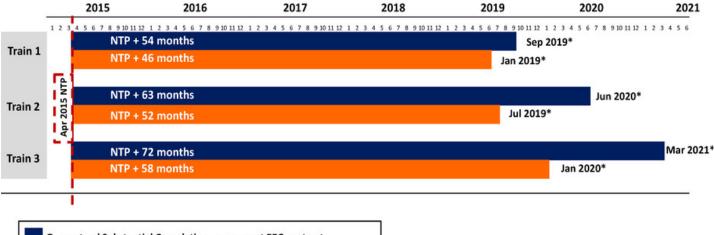
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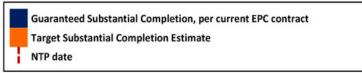
# **CCL – EPC Contract Summary**

	Stage 1	Stage 2
<b>Contract Price</b>	• \$7.1 billion	• \$2.4 billion
Scope	<ul> <li>Two LNG trains</li> <li>Two storage tanks</li> <li>One marine berth</li> <li>Most offsites, utilities, and supporting infrastructure for three LNG Trains</li> </ul>	<ul><li>One LNG train</li><li>One storage tank</li><li>One marine berth</li></ul>
Payment	<ul> <li>15% of the contract price at NTP</li> <li>100% of the progress payments for equipment ar</li> <li>70% of the progress payments for labor and skil a monthly basis</li> </ul>	e milestone-based Ils are milestone-based, with remaining 30% paid on
Performance LC	<ul> <li>Performance letter of credit for 8% of contract price with predetermined step downs</li> </ul>	<ul> <li>Performance letter of credit for 10% of contract price with predetermined step down</li> </ul>
Force Majeure	<ul> <li>Bechtel is entitled to an extension to the targ substantial completion dates and an adjustment</li> </ul>	et substantial completion dates and/or guaranteed to the contract price through change orders
Insurance	Full builder's risk policy covering full contract value	ue with \$500 million sub-limit for wind and flood
Warranty	18 months warranty period following substantial	completion
Risk of Loss		age until the earlier of substantial completion or ats exceeding \$500 million, war, nuclear and other
Guarantee	Parent guarantee by Bechtel Global Energy, Inc.	

# **Projected CCL Construction Completion Schedules Trains 1-3**

#### Based on current EPC contract





NTP of CCL Train 3 expected to be achieved between May and December 2015

\*Assumes April 2015 NTP Note: See "Forward Looking Statements" slide.

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# CCL Early Works –

Access Road Widening & Pipeline Relocation



# **CCL Liquefaction Area** – *Artist's Rendition*



# CCL Storage Area & Train 1 – Artist's Rendition

# **CCL Marine Area** – *Artist's Rendition*

# **Cheniere LNG Platform – Timeline & Milestones**

Target Date

	larget Date				
	SPL		Corpus	SPL	
Milestone	T1-2	T3-4	Christi	T5-6	
Initiate permitting process (FERC & DOE)	✓	✓	✓	✓	
<ul> <li>Commercial agreements</li> </ul>	✓	✓	T1-T2 <b>✓</b> T3: 2015	T5 <b>✓</b> T6: 2015	
■ EPC contract	✓	✓	✓	2015	
Financing commitments	✓	✓	✓	2015	
Regulatory approvals	✓	✓	2015	2015	
Issue Notice to Proceed	✓	✓	2015	2015	
Commence operations (1)	2015/16	2016/17	2018/19	2018/19	

(1) Each Train of the respective projects is expected to commence operations approximately six to nine months after the previous train.

Note: See "Forward Looking Statements" slide.



# **Gas Procurement**

Corey Grindal – Vice President, Supply

# Agenda

- Review of 2014 Stated Gas Supply Guiding Principals
- 2015 Status of Sabine Pass Supply
- 2015 Status of Corpus Christi Supply
- Balance of Calendar 2015 and Forward Supply Strategy

### **Gas Supply Group Principals**

- Gas procurement
  - Cheniere to secure gas at the terminal for liquefaction
- How gas procurement is achieved
  - Establish counterparty / market liquidity
  - Capacity contracted at terminal level
    - Redundant delivery capacity
  - Capacity contracted upstream of terminal
    - Supply basin diversity
    - Supplier diversity
  - Term gas purchases into capacities
    - Reduces physical market exposure
    - Reduces pricing exposure to match SPA pricing
  - Personnel

# 2015 Status of Sabine Pass Supply Output Description: Output D

# **Establish Market Liquidity**

#### **NAESB Contracting**

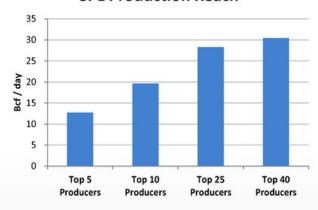
#### **Completed NAESB Contracts**

Production by Counterparties with Completed NAESBs Percentage of Current Production

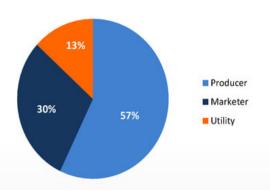
	Completed	<b>Under Negotiation</b>	Bcf / Day	(72.5 Bcf / Day)
Top 5 Producers	5	0	12.73	18%
<b>Top 10 Producers</b>	10	0	19.64	27%
<b>Top 25 Producers</b>	22	2	28.28	39%
<b>Top 40 Producers</b>	29	5	30.46	42%
Total NAESBs	91	14		

Source for Production Volumes: Natural Gas Supply Association (ngsa.org) - Nine Months Ended September 2014 (Published January 2015)

#### **SPL Production Reach**



#### SPL NAESB's by Segment



NAESB = North American Energy Standards Board

### Sabine Pass Supply – Counterparty Liquidity

- Gas procurement
  - Cheniere to secure gas at the terminal for liquefaction
- How gas procurement is achieved
  - Establish counterparty / market liquidity
  - Capacity contracted at terminal level
    - Redundant delivery capacity
  - Capacity contracted upstream of terminal
    - Supply basin diversity
    - Supplier diversity
  - Term gas purchases into capacities
    - Reduces physical market exposure
    - Reduces pricing exposure to match SPA pricing
  - Personnel

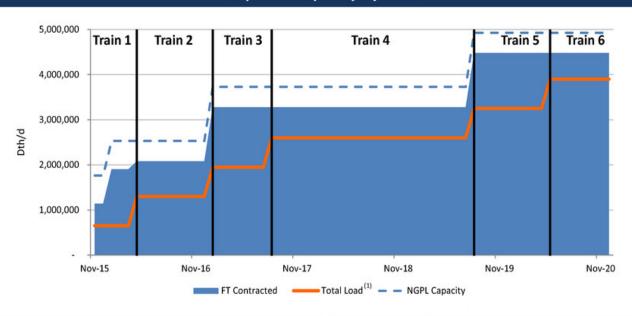
Sabine Pass



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# **SPL Contracted Terminal Transportation**

#### **Pipeline Capacity by Train**



Pipeline	<b>Volume</b> (Dth/d)	Comments
Creole Trail	1,530,000	Volume is 765,000 Dth/d for Train 1
NGPL	550,000	Volume is 375,000 Dth/d for Train 1,
		increasing to 550,000 Dth/d for Train 2

Pipeline	<b>Volume</b> (Dth/d)	Comments
Transco	1,200,000	Volume is 1,200,000 Dth/d for Train 3
KMLP	1,200,000	SPL has the option to elect 600,000 Dth/d per train for Trains 5 and 6.

(1)Anticipated total load per train estimated at 0.65 Bcf/d annually

# Sabine Pass Supply – Terminal Capacity

- Gas procurement
  - Cheniere to secure gas at the terminal for liquefaction
- How gas procurement is achieved
  - Establish counterparty / market liquidity
  - Capacity contracted at terminal level
    - Redundant delivery capacity
  - · Capacity contracted upstream of terminal
    - Supply basin diversity
    - Supplier diversity
  - Term gas purchases into capacities
    - Reduces physical market exposure
    - Reduces pricing exposure to match SPA pricing
  - Personnel

#### Sabine Pass

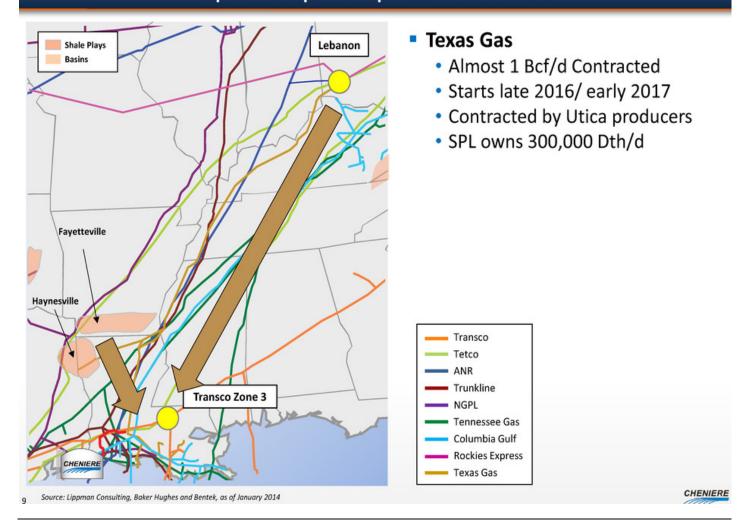




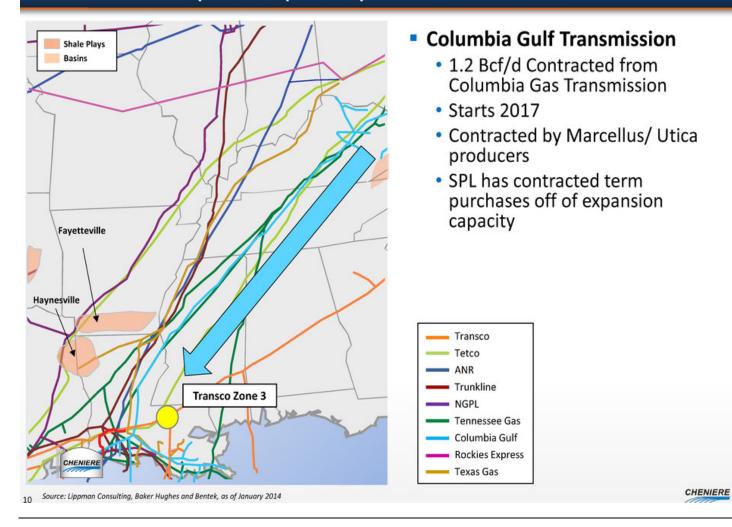
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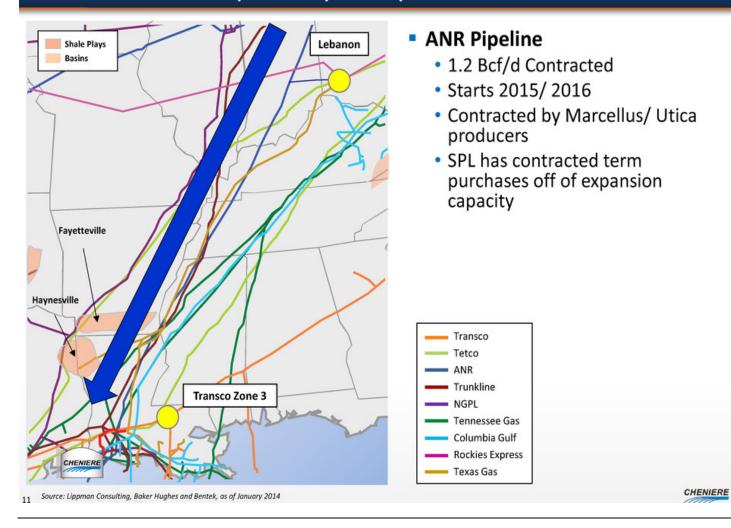
**Upstream Pipeline Expansions – Texas Gas** 



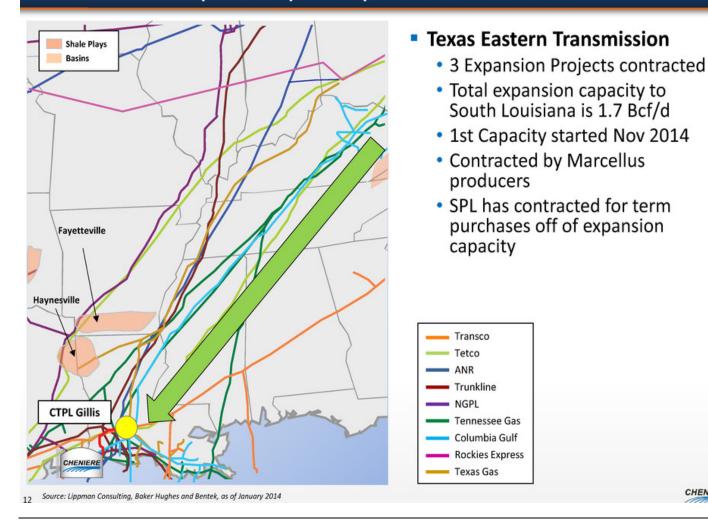
**Upstream Pipeline Expansions – Columbia Gulf** 



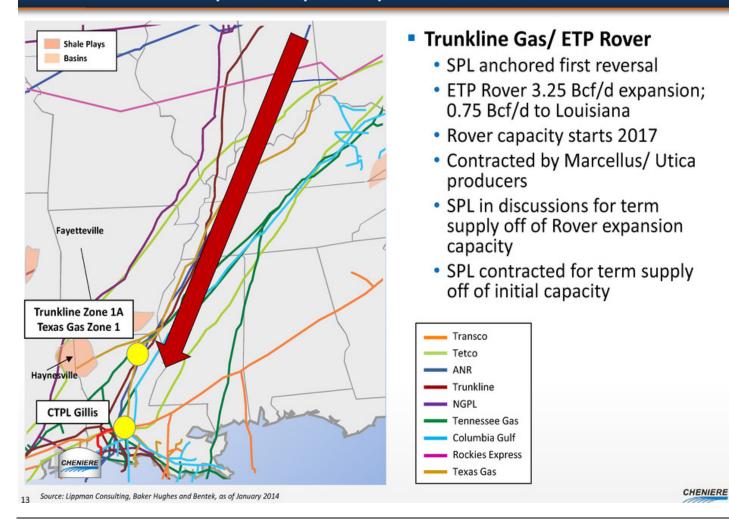
**Upstream Pipeline Expansions – ANR** 



**Upstream Pipeline Expansions – Texas Eastern** 



**Upstream Pipeline Expansions – Trunkline** 



### Sabine Pass Supply – Upstream Capacity

- Gas procurement
  - Cheniere to secure gas at the terminal for liquefaction
- How gas procurement is achieved
  - Establish counterparty / market liquidity
  - Capacity contracted at terminal level
    - Redundant delivery capacity
  - · Capacity contracted upstream of terminal
    - Supply basin diversity
    - Supplier diversity
  - Term gas purchases into capacities
    - Reduces physical market exposure
    - Reduces pricing exposure to match SPA pricing
  - Personnel

Sabine Pass

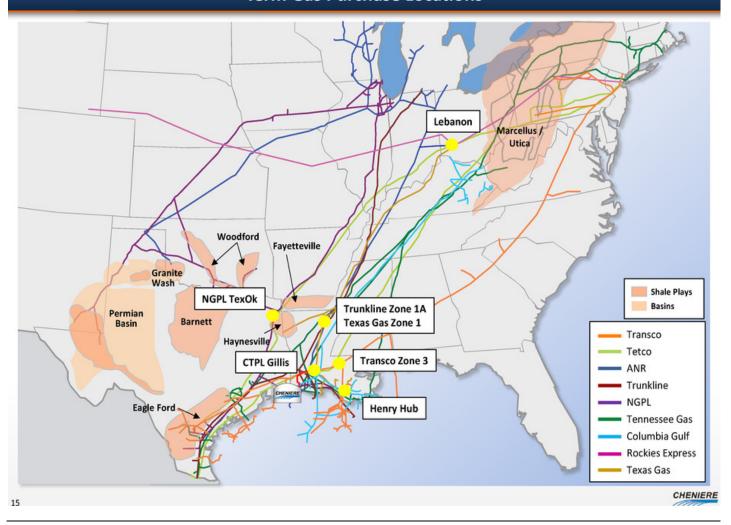








**Term Gas Purchase Locations** 



#### **Term Gas Supply Deal Summary**

#### **Gas Supply by Train**



(1)Anticipated total load per train estimated at 0.65 Bcf/d annually



### Sabine Pass Supply – Term Gas Purchases

- Gas procurement
  - Cheniere to secure gas at the terminal for liquefaction
- How gas procurement is achieved
  - Establish counterparty / market liquidity
  - Capacity contracted at terminal level
    - Redundant delivery capacity
  - · Capacity contracted upstream of terminal
    - Supply basin diversity
    - Supplier diversity
  - Term gas purchases into capacities
    - Reduces physical market exposure
    - Reduces pricing exposure to match SPA pricing
  - Personnel

**Sabine Pass** 







1

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#### Sabine Pass Supply - Gas Supply Personnel

- Have hired the full front office team to manage supply and logistics
- Over 19 years each of average of energy experience
  - Trading
  - Infrastructure Development and Analysis
  - Fundamental Analysis
  - Meteorologist
  - · Scheduling and Logistics
- Mid and Back Office staff in place
  - Confirmations
  - Risk
  - Reporting
  - Accounting
  - Treasury
- ETRM system installed and operating
- Platform established for Sabine Pass transferrable for Corpus Christi

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### Sabine Pass Supply - Personnel

- Gas procurement
  - Cheniere to secure gas at the terminal for liquefaction
- How gas procurement is achieved
  - Establish counterparty / market liquidity
  - Capacity contracted at terminal level
    - Redundant delivery capacity
  - Capacity contracted upstream of terminal
    - Supply basin diversity
    - Supplier diversity
  - Term gas purchases into capacities
    - Reduces physical market exposure
    - Reduces pricing exposure to match SPA pricing
  - Personnel

#### **Sabine Pass**





1

1

# 2015 Status of Corpus Christi Supply



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# **Corpus Christi Counterparty Contracting**

#### Current Actions

- Have contracted some "Texas-only" producers that can't get to SPL
- Replicating supply strategy executed in SPL for CCL volumes

#### Plan for 2015

- · After achieving FID, will start similar process for obtaining NAESBs as SPL
- Plan to have achieved contracting by end of 2015



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## **Corpus Christi Supply - Contracting**

Gas procurement

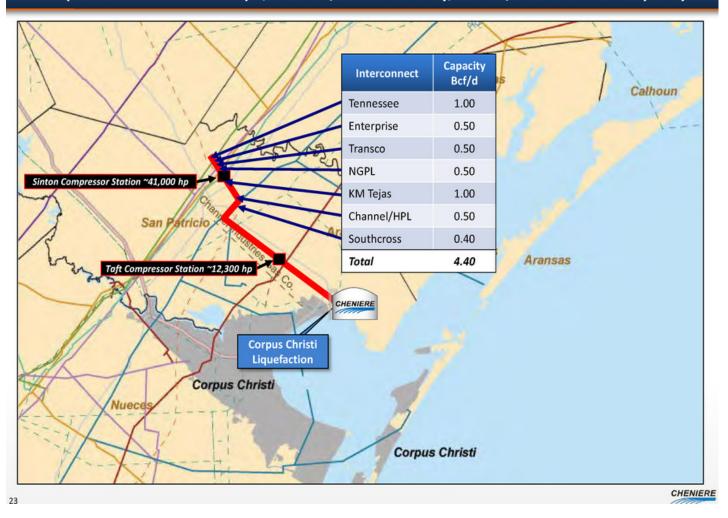
Personnel

- Cheniere to secure gas at the terminal for liquefaction

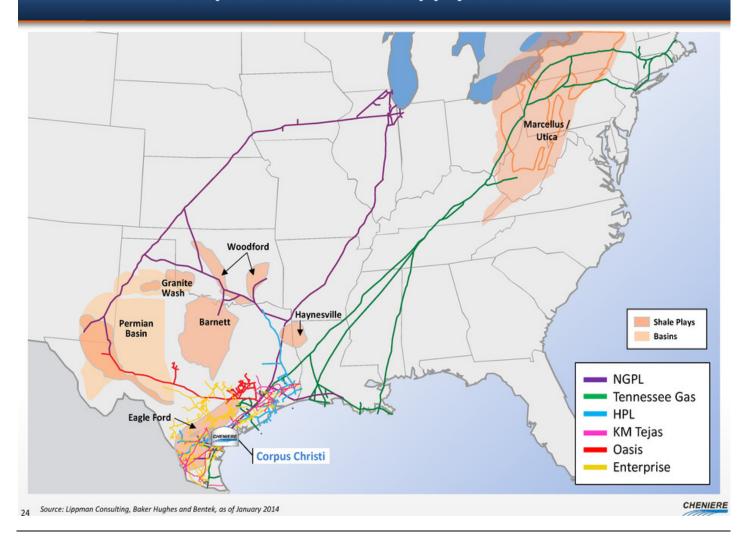
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### **Corpus Christi Pipeline (CCPL)**

Proposed 23 Miles of 48" Pipe, 2.25 bcf/d Deliverability, 4.5 bcf/d Interconnect Capacity



# **Corpus Christi Gas Supply Network**



#### **CCL Transportation Capacity – Upstream**

#### Transportation at CCL is different than SPL

- Reversals of existing infrastructure more extensive in South Texas than in South Louisiana
- · Goal for most capacity will be to reach out of the state
- Targeting different basins and different receipt locations than SPL

#### Ahead of the game...

- Compared to SPL at time of Final Investment Decision
  - Have already contracted for 550,000 Dth/d of transport capacity
  - In negotiations for additional capacity

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# **CCL Transportation Portfolio**

#### **Pipeline Capacity by Train**



Pipeline	Volume (Dth/d)	Comments
M Tejas	250,000	Volume is 250,000 Dth/d for Train 1; CCL has the option to double the volume.
GP	300,000	Volume is 300,000 Dth/d for Train 1
TGP	300,000	Volume is 300,000 Dth/d for Train 1

Pipeline	Volume (Dth/d)	Comments
KM Tejas - Option	250,000	Potential volume of 250,000 Dth/d for Train 1.
Pipeline 1	400,000	Potential volume of 400,000 Dth/d for Train 2.
Pipeline 2	385,000	Potential volume of 385,000 Dth/d for Train 2.

 $\ensuremath{^{(1)}}\mbox{Anticipated total load per train estimated at 0.65 Bcf/d annually}$ 

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#### **CCL Transportation Capacity**

#### **Connections to CCL Pipeline**

#### Transportation at CCL is different than SPL

- Reversals of existing infrastructure more extensive in South Texas than in South Louisiana
- · Goal for most capacity will be to reach out of the state
- Targeting different basins and different receipt locations than SPL

#### Ahead of the game...

- Compared to SPL at time of Final Investment Decision
  - Have already contracted for 550,000 Dth/d of transport capacity
  - In negotiations for additional capacity
- Compared to others with demand loads within Texas
  - LNG projects
  - Mexican demand
  - Industrial loads

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## **Corpus Christi Supply - Capacity**

- Gas procurement
  - Cheniere to secure gas at the terminal for liquefaction

#### **CCL Term Gas Purchases**

- In discussions with producers that have gas into relevant contracted capacities
- Working some capacity discussions along with term purchase discussions
- With first gas expected in 2018, goal is to have some gas contracts negotiated or in place by 2016
- Negotiating similar contract terms as SPL which should reduce price risk of SPA

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# **Corpus Christi Supply – Term Supply**

- Gas procurement
  - Cheniere to secure gas at the terminal for liquefaction

<ul> <li>How gas procurement is achieved</li> </ul>	Sabine Pass	Corpus Christi
<ul> <li>Establish counterparty / market liquidity</li> </ul>	<b>√</b>	✓
<ul> <li>Capacity contracted at terminal level         <ul> <li>Redundant delivery capacity</li> </ul> </li> </ul>	✓	
<ul> <li>Capacity contracted upstream of terminal</li> <li>Supply basin diversity</li> <li>Supplier diversity</li> </ul>	✓	✓ In Process
<ul> <li>Term gas purchases into capacities</li> <li>Reduces physical market exposure</li> <li>Reduces pricing exposure to match SPA pricing</li> </ul>	✓	In Process
• Personnel	<b>✓</b>	CHEMIEDE

# **Corpus Christi Supply – Personnel**

- Gas procurement
  - Cheniere to secure gas at the terminal for liquefaction

<ul> <li>How gas procurement is achieved</li> <li>Establish counterparty / market liquidity</li> <li>Capacity contracted at terminal level         <ul> <li>Redundant delivery capacity</li> </ul> </li> </ul>	Sabine Pass ✓ ✓	Corpus Christi ✓
<ul> <li>Capacity contracted upstream of terminal</li> <li>Supply basin diversity</li> <li>Supplier diversity</li> </ul>	✓	✓ In Process
<ul> <li>Term gas purchases into capacities</li> <li>Reduces physical market exposure</li> <li>Reduces pricing exposure to match SPA pricing</li> </ul>	✓	In Process
• Personnel	✓	In Process

## **Cheniere Continuing Supply Strategy**

#### Sabine Pass

- Currently testing Creole Trail compressor station/ reversal
- First test gas to terminal expected Summer 2015
- Have acquired storage to balance loads/ upsets
- Plan to acquire short term upstream pipeline capacity and additional term supply opportunistically

#### Corpus Christi

- Continue to develop pipeline infrastructure into CCPL
- Plan to fully vet and enable counterparties
- Plan to pursue term supply deals into contracted and proposed capacity

#### Corporate

 As one of the largest natural gas buyers in the country, goal is to seek opportunities to expand our footprint in the energy sector

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# **Cheniere Marketing**

Meg Gentle – Executive Vice President, Marketing

#### 2014 Year in Review

#### LNG market growth is constrained by supply, not by demand

- Net addition to installed liquefaction capacity = 15.6 mtpa
  - 3 new liquefaction plants came on-line (Australia, Algeria, Papua New Guinea)
  - 1 liquefaction plant went off-line (Indonesia Arun conversion)
- 5 new regasification plants came on-line including 3 floating
- 36 vessels delivered
- 247 mtpa imported (4.2% increase vs 2013)
- 77.3 mtpa traded as spot or short term in 2013 = 33% of total trade(1)

#### As of year end

<ul> <li>109 regasification terminals</li> </ul>	742 mtpa capacity	30 countries
<ul> <li>92 liquefaction trains</li> </ul>	301 mtpa capacity	18 countries

431 vessels in total fleet

154 vessels in the order book = 36% of existing fleet

Sources: GIIGNL, Poten, IGU, Cheniere Research (1) According to IGU

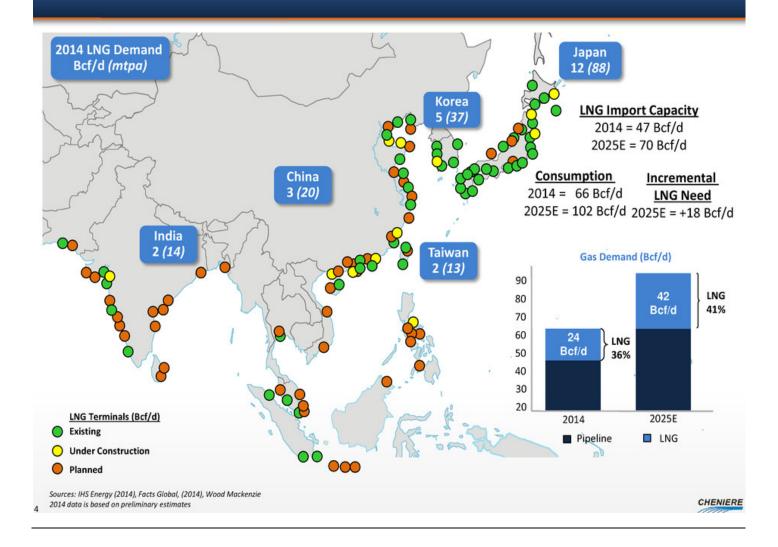


# **Projected Future Changes in the LNG Market**

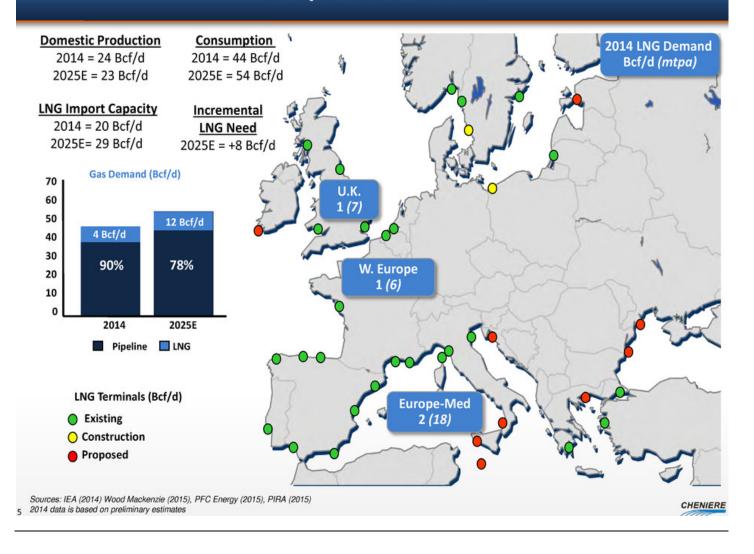
- Steady demand growth
- Three large supply centers
- Shorter term contracting
- Flexibility
- Physical liquidity
- LNG market pricing
- Trading

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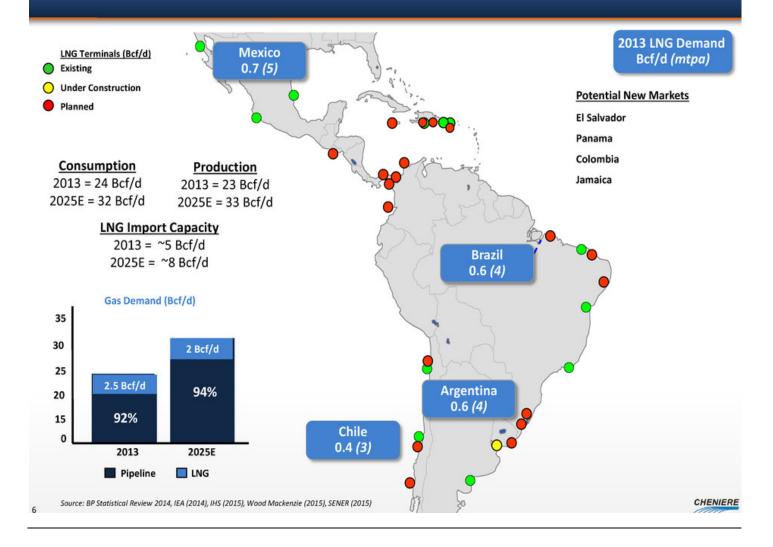
#### **Asia Pacific Gas Demand**



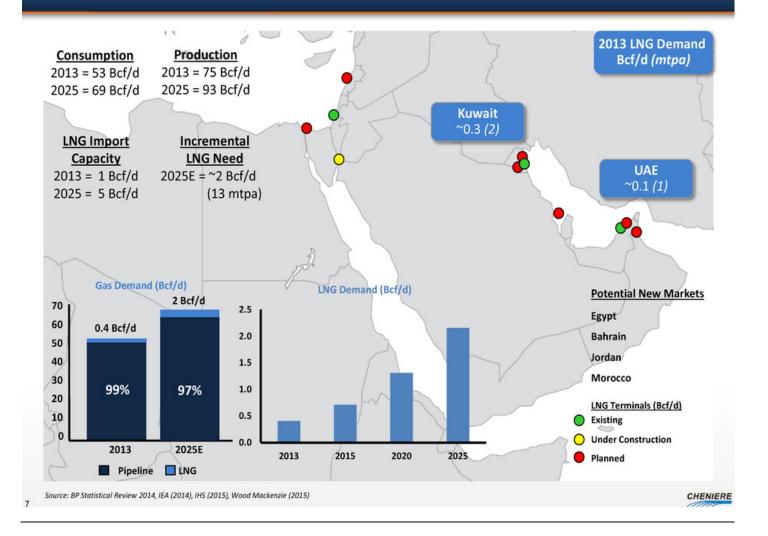
## **Europe Gas Demand**



## Mexico, Central, and South America Gas Demand

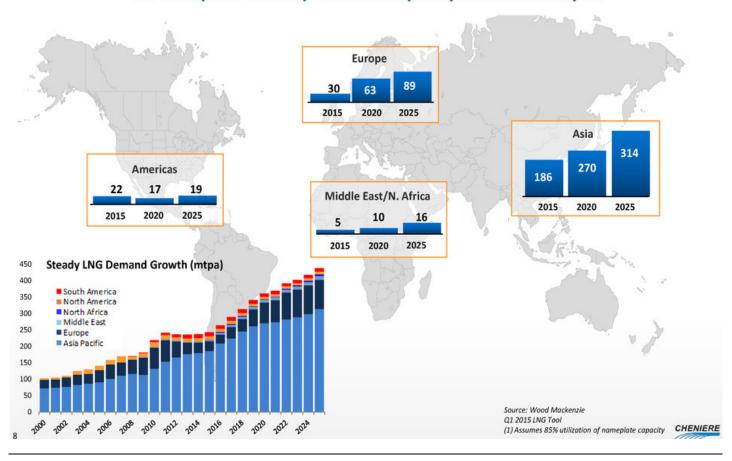


#### Middle East and Africa Gas Demand

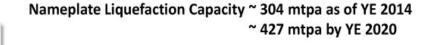


## Projected Global LNG Demand 438 mtpa by 2025

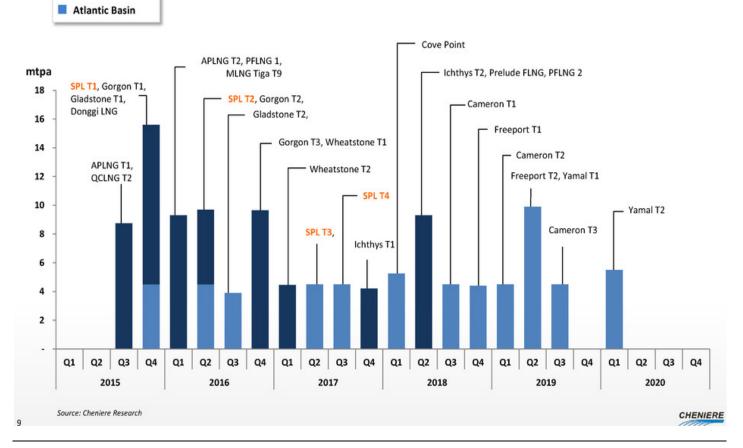
Demand forecasted to increase by 200 mtpa to 2025, a 5.7% CAGR average of 21 mtpa of new liquefaction capacity needed each year<sup>(1)</sup>



## **Projected Firm Liquefaction Capacity Additions (mtpa)**



Asia Pacific



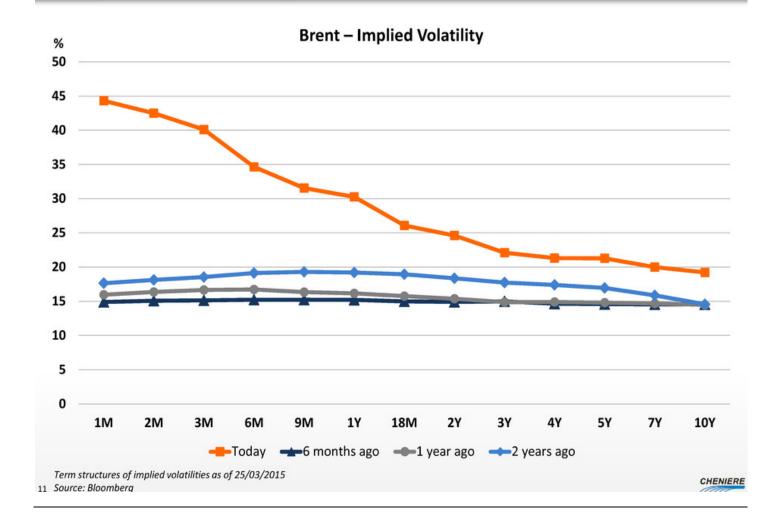
# Need 100 mtpa of Additional Liquefaction FID – which ones?

Project	Country	mtpa	Targeted FID date
Corpus LNG T1-3	USA	13.5	2015
Sabine T5-6	USA	9.0	2015
Freeport T3	USA	4.4	2015
Jordan Cove	USA	6.0	2015
Elba Island	USA	2.5	2015
Kitimat LNG	Canada	9.3	2015
LNG Canada	Canada	12.0	2015
Pacific Northwest	Canada	12.0	2015
Douglas Channel LNG	Canada	0.6	2015
Abadi FLNG	Indonesia	2.5	2015
Mozambique LNG	Mozambique	10.0	2015
Lake Charles T1-3	USA	15.0	2016
Browse LNG	Australia	4.0	2016
Tangguh T3	Indonesia	3.8	2016
Gulf LNG	USA	10.5	2016
Prince Rupert	Canada	14.0	2017
PNG LNG T3	Papua New Guinea	3.5	2017
		132.4	

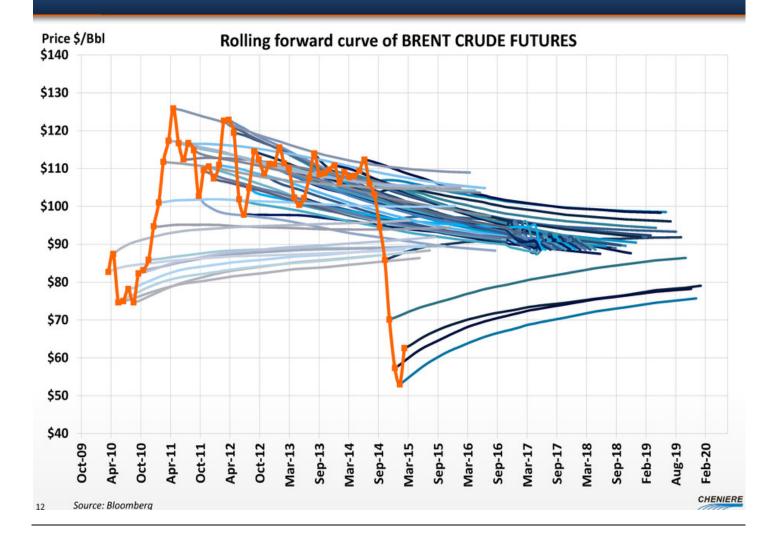
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10 Source: Cheniere Research. company disclosures

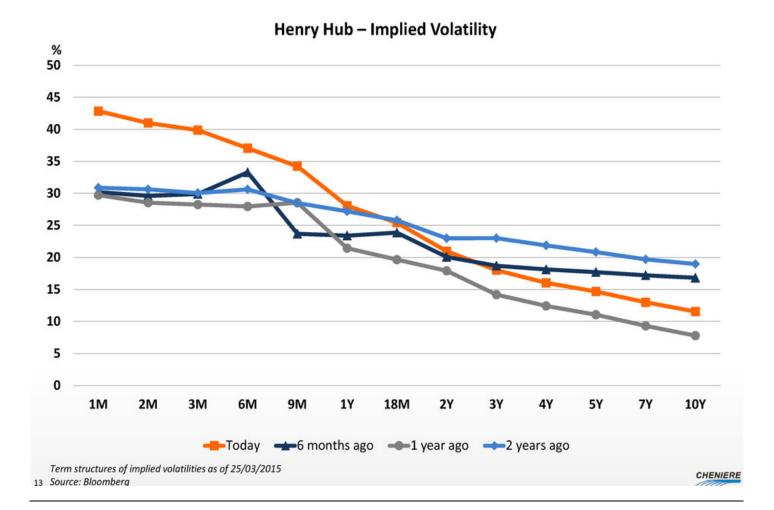
# **Prompt Month Brent Volatility Increased by 150%**



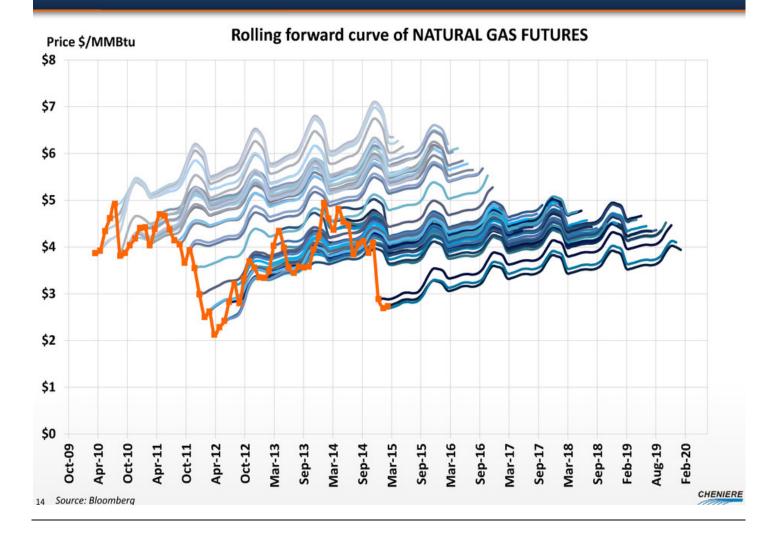
# **Brent: Mean Reversion \$75 - \$95 / Bbl**



# **Prompt Month HH Volatility Increased by 35%**

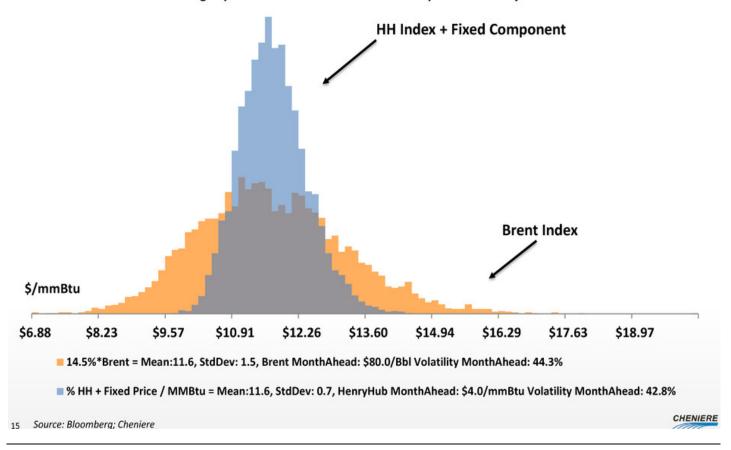


# **HH: Falling Forward Curve Reflects Supply Expectations**

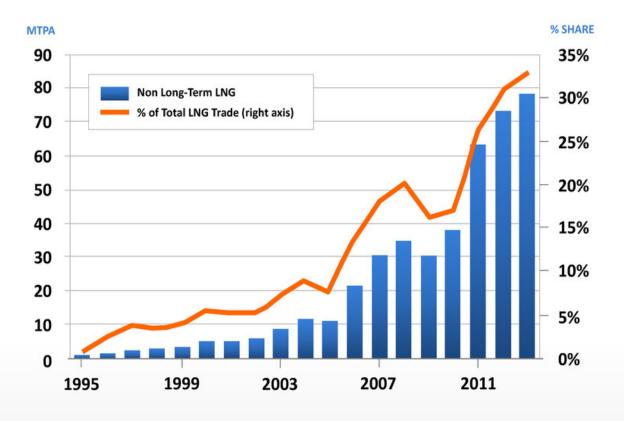


## HH Index + Fixed Price is less volatile than Brent index

Distribution of HH Indexed LNG and Brent Indexed LNG assuming equivalent means and current implied volatility



# **Non Long-Term LNG Trade Increasing**

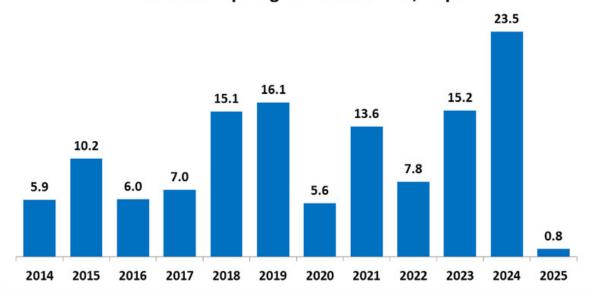


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Source: IGU LNG Report 2014

# 37 mtpa of Contracted LNG to Expire 2018 – 2020

#### **Estimated Expiring Contracted LNG, mtpa**



Source: Cheniere Research estimates based on public disclosures and some assumptions on contract start and end dates.

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## **Shorter Term Contracting – Increasing Liquidity**

#### Before 2025, over 2/3 of LNG trade expected to be based on LT contracts

mtpa

<u>2025</u>

**Demand Forecast** 438

2013 Non Long-Term LNG Trade 77

**Expiring LNG Contracts** 127

**U.S. Supply** <u>100</u>

Total 304

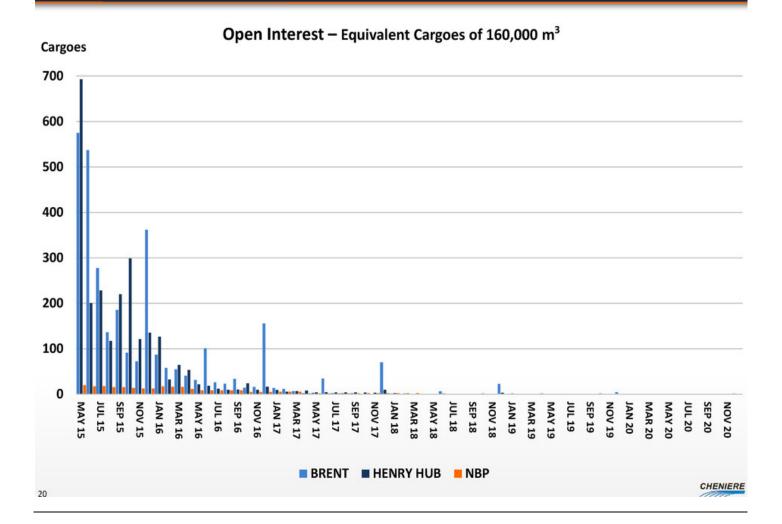
**Total Flexible LNG as a % of Demand** 69%

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#### **Global Natural Gas Market Hubs**



# HH v Brent v NBP: Financial Liquidity Comparison

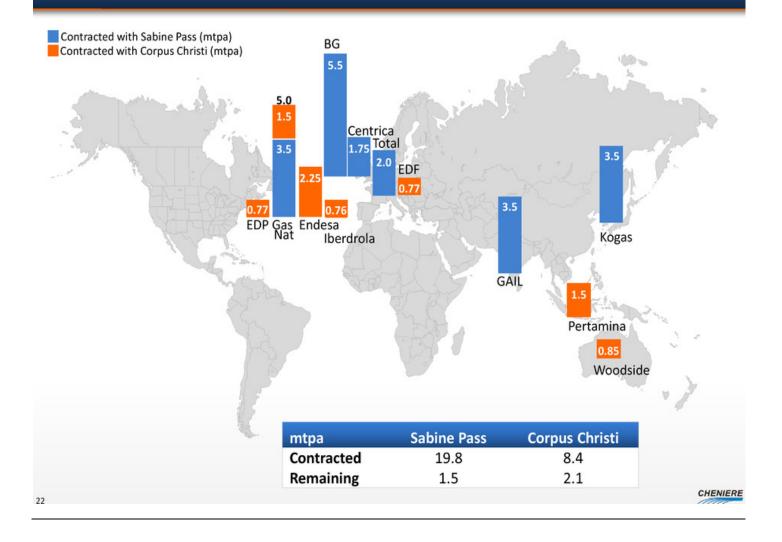


# Portfolio Summary (mtpa)

Planned Total Portfolio, 9 Trains	40.5
Financing Strategy (Long term FOB Sales)	31.8
Sold to date	28.2
Remaining	3.6
Marketing Strategy (Delivered to Market)	8.7
Long Term	2.9
Medium Term	2.9
Short Term & Spot	2.9

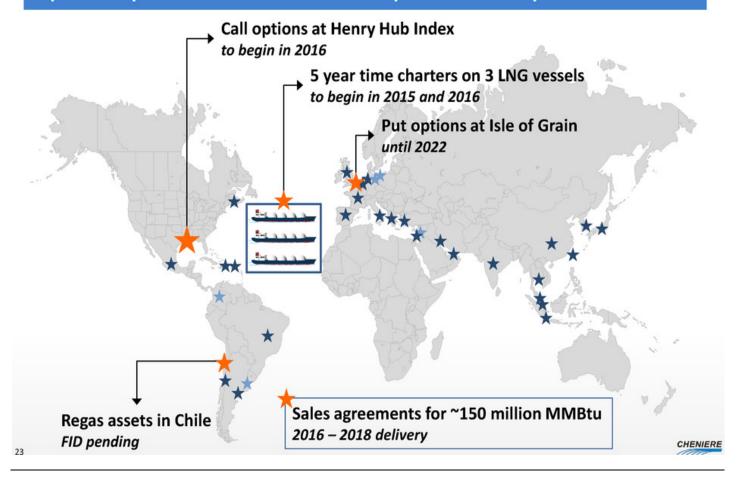
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## Financing Strategy - Long term FOB Sales (28 mtpa sold)



## **Cheniere Marketing: Building a Portfolio**

#### Up to 9 mtpa to be delivered to market plus additional positions & assets



# **Annual Gross Profit from 2 mtpa**

Volumes  LNG Loaded Sabine Pass (Tbtu)  LNG Delivered DES (Tbtu)	104 98	Assumptions  \$ \$5 Henry Hub Price
Cash Flows Sales		<ul> <li>\$15 LNG sales price, delivered at terminal</li> </ul>
Total Revenue (\$MM)	\$ 1,466	<ul><li>6% loss of gas on the vessel</li></ul>
Expenses LNG purchase from Sabine Vessel Charter Costs Port and Canal Costs Incremental Vessel Charters Financing Costs	(598) (92) (25) (37) (7)	<ul> <li>Cheniere vessels: \$84,000 per day average charter rate</li> <li>Port / Canal costs: \$900,000 per voyage</li> <li>1 incremental vessel needed at \$100,000 per day</li> </ul>
Gross Profit (\$MM)	\$ 707	Financing costs: \$250,000
Gross Profit (\$/MMBtu)	\$ 6.80	per cargo for LCs at L+250
24		CHENIERE

#### **Price Sensitivities**

#### **\$MM Gross Profit at Varying Prices**

#### LNG Sales Price, \$/MMBtu

Henry Hub Price, \$/MMBtu

		\$8.00	\$10.00	\$15.00	\$20.00
	\$2.00	\$382	\$577	\$1,066	\$1,555
	\$3.00	\$262	\$458	\$947	\$1,435
	\$4.00	\$143	\$338	\$827	\$1,316
	\$5.00	\$23	\$219	\$707	\$1,196
	\$6.00	-\$97	\$99	\$588	\$1,077

#### **Gross Profit per MMBtu at Varying Prices**

		LNG Sales Price, \$/MMBtu			
		\$8.00	\$10.00	\$15.00	\$20.00
	\$2.00	\$3.67	\$5.55	\$10.25	\$14.95
Henry Hub	\$3.00	\$2.52	\$4.40	\$9.10	\$13.80
Price,	\$4.00	\$1.37	\$3.25	\$7.95	\$12.65
\$/MMBtu	\$5.00	\$0.22	\$2.10	\$6.80	\$11.50
	\$6.00	-\$0.93	\$0.95	\$5.65	\$10.35

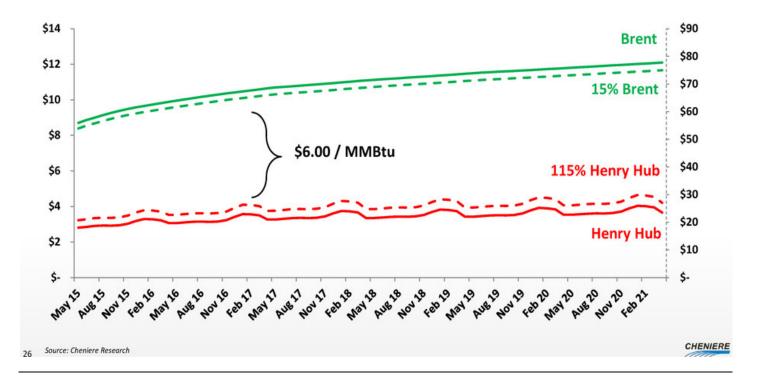
#### **Observations**

- The intrinsic value of 104 million MMBtu of LNG from Sabine Pass is ~\$700 million
- Trading activity could add an additional 10-25% extrinsic value
- A 10% change in the LNG sales price causes a 21% change in the gross margin
- A 10% change in the Henry Hub Price causes an 8% change in the gross margin

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#### **Current Futures Prices Support \$3.25 / MMBtu Intrinsic Margin**

- \$6.00/MMBtu gross margins realized from purchasing LNG at 115% of HH and selling at 15% of Brent
- \$ 3.25/MMBtu intrinsic margins net of shipping, boil-off & fuel to Asia



#### Conclusions

#### Projected steady demand growth supports long term contracting

- Estimated an average of 21 mtpa new LNG needed each year
- ~\$21 \$42 BN / year of capital @ \$1,000 \$2,000 / ton
- Long term contracts support infrastructure investment
- Cheniere offering 3.6 mtpa for 20 year contracting, FOB CCL & SPL
  - \$655 MM Annual Cash Flow from fixed fees

#### Medium & short term contracts to force liquidity & global pricing

- · Market must adapt to increased volatility
- LNG winners will have a portfolio with flexibility
- Excess worldwide shipping needed
- Cheniere Marketing managing 2 9 mtpa portfolio
  - \$500 MM to \$5 BN Annual Gross Margin

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# **Finance Update**

Michael Wortley – Chief Financial Officer

### **Global Economic Growth Key LNG Demand Driver**

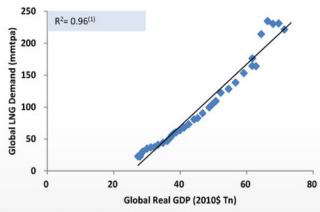
- Historical LNG demand growth
  - 1980 2014: 10% CAGR
- Continued global economic growth projected to result in increased LNG demand
- High historical correlation between global growth and LNG demand
  - 1980 2014: 97.9%

Historically LNG fastest growing fossil fuel

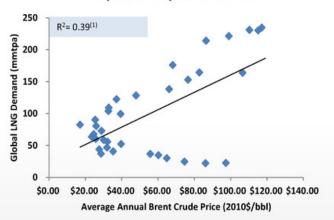
1980-2014 Demand CAGRs	
LNG	10%
Natural Gas	3%
Coal	2%
Oil	1%

Since 1980, global GDP has been a more accurate predictor of LNG demand than the price of oil

#### Global GDP as independent variable



#### Oil price as independent variable



Source: WorldBank, EIA, Cedigaz, BP Statistical Review.

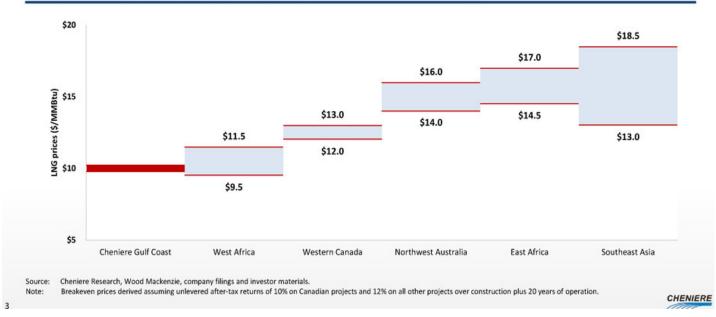
1) R<sup>2</sup>, or the statistical coefficient of determination, is the percentage of the variability of a factor that can be caused or explained by its relationship to another factor.



### Cheniere Provides a Low Cost and Flexible Incremental LNG Supply Source

- At \$4.00/MMBtu Henry Hub, Cheniere is the low cost source of new LNG supply
- Cheniere LNG has destination flexibility and does not require lifting
- Cheniere has a proven development track record and differentiates itself by offering upstream gas procurement services

LNG supply curve (Estimated breakeven LNG pricing range, Delivered Ex-Ship to Asia)



### **Financing Strategy Update**

### SPL Project Trains 1-4

- Trains 1-2: project ~85.4% complete (Feb 2015)
- Trains 3-4: project ~59.8% complete (Feb 2015)
- Spent ~\$8.2 billion of ~\$13 billion budgeted (Feb 2015)

## CCL Project Trains 1-2

- FID imminent
- 7.65 MTPA of 20-year "take-or-pay" SPAs at \$3.50 per MMBtu support project debt financing
- Financing commitments in place for three trains
  - \$1.0 billion available out of \$1.5 billion equity commitment from EIG for first two trains
  - \$8.4 billion available out of \$11.5 billion debt commitment from lenders for first two trains

#### SPL Train 5

- FID expected in mid-2015
- 3.75 MTPA of 20-year "take-or-pay" SPAs at \$3.00 /MMBtu support project debt financing
  - Plan to upsize existing SPL credit facility by up to ~\$3.5 billion
- Project equity expected to be funded initially by SPL Trains 1-4 cash flow

#### 2015 Financing Plan

- Continue to assess refinancing opportunities and reduction of SPL and Corpus bank facilities
- Equity and debt commitments in place through year end to finance Train 3 at Corpus Christi
- Develop SPLNG refinancing strategy

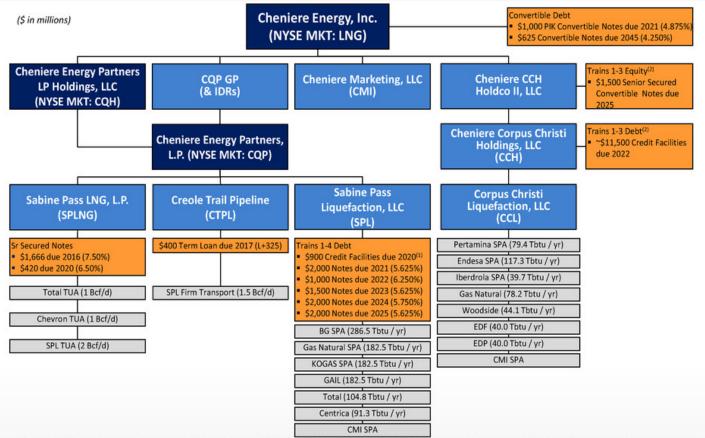
#### Long Term Financing Plan

- Significant cash flow generation projected as projects become operational
- Evaluate best use of cash flows and new investment / growth opportunities

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### **Summary Organizational Structure**



(1) Includes \$671 million term loan facility, \$165 million Republic of Korea ("ROK") covered facility and \$64 million ROK direct facility. Interest on the term loan facility is L+300 during construction and steps up to L+325 during operation. Under the ROK credit facilities, interest includes L+300 on the direct portion and L+230 on the covered portion during construction and operation. In addition, SPL will pay 100 bps for insurance/guarantee premiums on any drawn amounts under the covered tranches. These Credit Facilities mature on the earlier of May 28, 2020 or the second anniversary of Train 4 completion date.

(2) Assumes final investment decision ("FID") made on CCL Trains 1-3.

Note: CCH and CCH HoldCo entity detail not fully shown in diagram.

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#### **Estimated CEI Cash Flows**

#### SPL Trains 1-4

- \$0.8 \$1.1B of EBITDA to CEI with SPL Trains 1-4
- Estimated income tax payments of ~20% on CEI pre-tax cash flow, projected to start in 2021/2022

CEI EBITDA build up	
(\$ in billions, unless otherwise noted)	SPL Trains 1-4
CQH distributions (1)	\$0.4
CQP GP and IDR distributions	0.4
Management fees	0.1
CMI profit share (after SPA payment)	0.1 - 0.4
CEI revenues	\$1.0 - \$1.3
Less: G&A	(0.2)
CEI EBITDA	\$0.8 - \$1.1
CEI pre-tax cash flow <sup>(2)</sup>	\$0.7 - \$1.0

Note: EBITDA is a non-GAAP measure. EBITDA is computed as total revenues less non-cash deferred revenues, operating expenses, assumed commissioning costs and state and local taxes. It does not include depreciation expenses and certain non-operating items. Because we have not forecasted depreciation expense and non-operating items, we have not made any forecast of net income, which would be the most directly comparable financial measure under generally accepted accounting principles, or GAAP, and we are unable to reconcile differences between forecasts of EBITDA and net income. EBITDA has limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.

Based on ~80% CEI ownership interest and after NOL exhaustion at CQH.

CEI pre-tax cash flow is a non-GAAP measure. It is computed as EBITDA, adjusted for the assumption of the conversion of all CEI convertible debt and includes annual estimate for development capital spend of ~\$50 million. Because we have not forecasted depreciation expense and non-operating items, we have not made any forecast of net income, which would be the most directly comparable financial measure under generally accepted accounting principles, or GAAP, and we are unable to reconcile differences between forecasts of EBITDA and net income. EBITDA has CHENIERE limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.

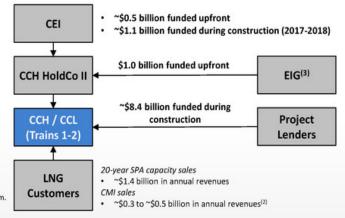
### **Corpus Christi Liquefaction Trains 1-2**

#### **Corpus Christi Liquefaction Trains 1-2 Estimates**



Design production capacity is expected to be  $^{\sim}4.5$  MTPA per train, using ConocoPhillips' Optimized Cascade® Process.

	CCL Trains 1-2
Target FID date	Q2 2015
Capex estimate <sup>(1)</sup>	~\$11.4 billion
Project equity (EIG, CEI equity contribution and operating cash flow)	~\$3.0 billion
Project debt	~\$8.4 billion
Target COD	2019 / 2020
Commercial assumptions	
20-year "take-or-pay" style SPAs	7.65 MTPA at \$3.50 per MMBtu
CMI portfolio volumes	~1.4 MTPA <sup>(2)</sup> at projected gross margin of \$4.00 -\$7.00 per MMBtu



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Note: CCH and CCH HoldCo entity detail not fully shown in diagram.

Equity funding from project operating cash flow and development equity not shown in diagram.

FID dependent on completion of various regulatory and financing milestones.

(1) Includes EPC and owner's costs, interest during construction and other financing costs.

(2) Assumes sale of ~1.4 MTPA of capacity (100% of remaining 1.4 MTPA).

(3) EIG investment to be funded at the CCH HoldCo II entity.

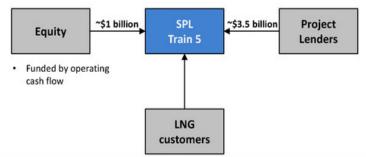
### **Sabine Pass Liquefaction Train 5**

#### **Sabine Pass Liquefaction Train 5 Estimates**



Design production capacity is expected to be ~4.5 MTPA, using ConocoPhillips' Optimized Cascade® Process.

	SPL Train 5
Target FID date	Mid 2015
Capex estimate <sup>(1)</sup>	~\$4.5 billion
Project equity (operating cash flow)	~\$1 billion
Project debt	~\$3.5 billion
Target COD	2019
Commercial assumptions	
20-year "take-or-pay" style SPAs	3.75 MTPA at \$3.00 per MMBtu
CMI portfolio volumes	0.75 MTPA <sup>(2)</sup> at projected gross margin of \$4.00- \$7.00/MMBtu



20-year SPA capacity sales

- ~\$0.6bn in annual revenues CMI sales
- ~\$0.2 to ~\$0.3 billion in annual revenues<sup>(2)</sup>

Final investment decision dependent on completion of various regulatory, financing and commercial milestones. (1)

Includes expected EPC and owner's costs, interest during construction and other financing costs. Assumes sale of ~0.75 MTPA of capacity (100% of remaining 0.75 MTPA).

(2)



#### **Estimated CEI Cash Flows**

SPL Trains 1-5, CCL Trains 1-2

- \$2.4 \$3.0 billion of EBITDA to CEI with SPL Trains 1-5, CCL Trains 1-2
- Estimated income tax payments of ~20% of CEI pre-tax cash flow, projected to start in 2020/2021

CEI EBITDA build up		
(\$ in billions, except per unit amounts or unless otherwise noted)	+ SPL T5, CCL T1-2	SPL T1-5, CCL T1-2
CQH distributions <sup>(1)</sup>	+\$0.1	\$0.5
CQP GP and IDR distributions	+0.1	0.5
Management fees	+0.0	0.1
CMI profit (after SPA payment)	+0.1 - 0.4	0.2 - 0.9
CCL Trains 1-2 EBITDA	+1.3	1.3
CEI revenues	+1.6 - 2.0	\$2.6 - \$3.3
Less: G&A	-	(0.2)
CEI EBITDA	+1.6 - 2.0	\$2.4 - \$3.0
Less: CCL project-level interest expense <sup>(2)</sup>	(0.5)	(0.5)
CEI pre-tax cash flow <sup>(3)</sup>	+1.1 - 1.4	\$1.8 - \$2.4

Note: EBITDA is a non-GAAP measure. EBITDA is computed as total revenues less non-cash deferred revenues, operating expenses, assumed commissioning costs and state and local taxes. It does not include depreciation expenses and certain non-operating items. Because we have not forecasted depreciation expense and non-operating items, we have not made any forecast of net income, which would be the most directly comparable financial measure under generally accepted accounting principles, or GAAP, and we are unable to reconcile differences between forecasts of EBITDA and net income. EBITDA has limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.

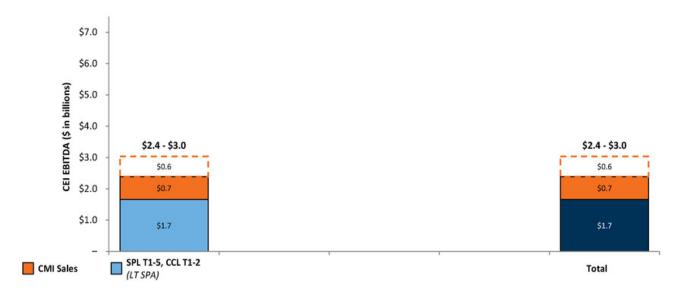
<sup>(1)</sup> Based on ~80% CEI ownership interest and after NOL exhaustion at CQH.

<sup>(2)</sup> Assumes CCL project-level debt of ~\$8.4 billion at 6.0% annual interest rate.

CEI pre-tax cash flow is a non-GAAP measure. It is computed as EBITDA, adjusted for the assumption of the conversion of all CEI and CCH convertible debt and includes annual estimate for development capital spend of "550 million. Because we have not forecasted depreciation expense and non-operating items, we have not made any forecast of net income, which would be the most directly comparable financial measure under generally accepted accounting principles, or GAAP, and we are unable to reconcile differences between forecasts of EBITDA and net income. EBITDA have limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.

### **Estimated CEI EBITDA Build Up**

#### SPL Trains 1-5 and CCL Trains 1-2



#### Cumulative build up

Number of trains	7 trains	
Nameplate capacity	31.5 MTPA	
Long term SPA volumes	27.4 MTPA	
CMI portfolio volumes	4.1 MTPA	
Assumed CMI LNG gross margin	\$4.00 - \$7.00/MMBtu	

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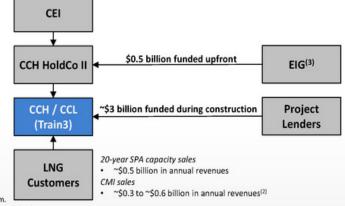
### **Corpus Christi Liquefaction Train 3**

#### **Corpus Christi Liquefaction Train 3 Estimates**



Design production capacity is expected to be ~4.5 MTPA per train, using ConocoPhillips' Optimized Cascade® Process.

**CCL Train 3** Target FID date H<sub>2</sub> 2015 Capex estimate(1) ~\$4 billion Project equity (EIG equity contribution ~\$1 billion and operating cash flow) ~\$3 billion Project debt **Target COD** 2021 Target commercial assumptions 2.85 MTPA(2) at \$3.50 per MMBtu 20-year "take-or-pay" style SPAs ~1.7 MTPA(2) at projected gross margin of CMI portfolio volumes \$4.00 -\$7.00 per MMBtu



CCH and CCH HoldCo entity detail not fully shown in diagram. Equity funding from project operating cash flow and development equity not shown in diagram.

Final investment decision dependent on completion of various regulatory, financing and commercial milestones.

Includes EPC and owner's costs, interest during construction and other financing costs.

Assumes 2.85 MTPA sold under 20-year "take-or-pay" style SPAs. Assumes CMI sales of ~1.7 MTPA of capacity (100% of remaining ~1.7 MTPA).

(3) EIG investment to be funded at the CCH HoldCo II entity.

(1)

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#### **Estimated CEI Cash Flows**

SPL Trains 1-5, CCL Trains 1-3

- \$3.2 \$4.1 billion of EBITDA to CEI with SPL Trains 1-5, CCL Trains 1-3
- Estimated income tax payments of ~20% of CEI pre-tax cash flow, projected to start in 2020/2021

CEI EBITDA build up		
(\$ in billions, except per unit amounts or unless otherwise noted)	+ CCL T3	SPL T1-5, CCL T1-3
CQH distributions <sup>(1)</sup>	_	\$0.5
CQP GP and IDR distributions	_	0.5
Management fees	+0.0	0.1
CMI profit (after SPA payment)	+0.1 - 0.3	0.3 - 1.2
CCL Trains 1-3 EBITDA	+0.7	2.0
CEI revenues	+0.8 - 1.0	\$3.4 - \$4.3
Less: G&A	_	(0.2)
CEI EBITDA	+0.8 - 1.0	\$3.2 - \$4.1
Less: CCL project-level interest expense <sup>(2)</sup>	(0.2)	(0.7)
CEI pre-tax cash flow <sup>(3)</sup>	+0.6 - 0.9	\$2.4 - \$3.3

Note: EBITDA is a non-GAAP measure. EBITDA is computed as total revenues less non-cash deferred revenues, operating expenses, assumed commissioning costs and state and local taxes. It does not include depreciation expenses and certain non-operating items, we have not made any forecast of net income, which would be the most directly comparable financial measure under generally accepted accounting principles, or GAAP, and we are unable to reconcile differences between forecasts of EBITDA and net income. EBITDA has limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.

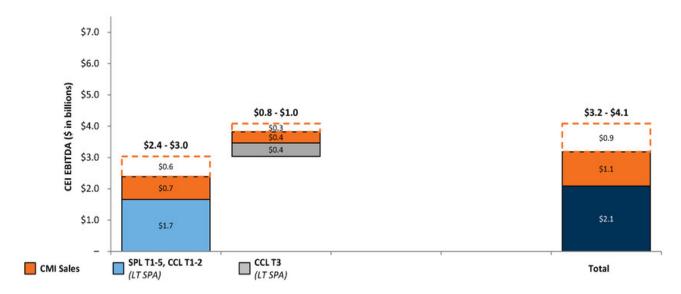
<sup>(1)</sup> Based on ~80% CEI ownership interest and after NOL exhaustion at CQH.

<sup>(2)</sup> Assumes CCL project-level debt of ~\$11.5 billion at 6.0% annual interest rate.

CEI pre-tax cash flow is a non-GAAP measure. It is computed as EBITDA, adjusted for the assumption of the conversion of all CEI and CCH convertible debt and includes annual estimate for development capital spend of "550 million. Because we have not forecasted depreciation expense and non-operating items, we have not made any forecast of net income, which would be the most directly comparable financial measure under generally accepted accounting principles, or GAAP, and we are unable to reconcile differences between forecasts of EBITDA and net income. EBITDA have limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.

### **Estimated CEI EBITDA Build Up**

#### SPL Trains 1-5 and CCL Trains 1-3



#### Cumulative build up

Number of trains	7 trains	8 trains
Nameplate capacity	31.5 MTPA	36.0 MTPA
Long term SPA volumes	27.4 MTPA	30.25 MTPA
CMI portfolio volumes	4.1 MTPA	5.75 MTPA
Assumed CMI LNG gross margin	\$4.00 - \$7.	00/MMBtu

te: EBITDA is a non-GAAP measure. EBITDA is computed as total revenues less non-cash deferred revenues, operating expenses, assumed commissioning costs and state and local taxes. It does not include depreciation expenses and certain non-operating items. Because we have not forecasted depreciation expense and non-operating items, we have not made any forecast of net income, which would be the most directly comparable financial measure under generally accepted accounting principles, or GAAP, and we are unable to reconcile differences between forecasts of EBITDA and net income. EBITDA has limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.



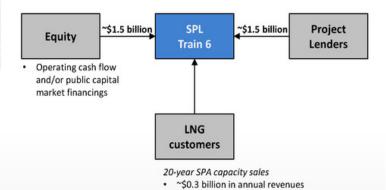
### **Sabine Pass Liquefaction Train 6**

#### **Sabine Pass Liquefaction Train 6 Estimates**



Design production capacity is expected to be ~4.5 MTPA, using ConocoPhillips' Optimized Cascade® Process.

		SPL Train 6
	Target FID date	H2 2015
	Capex estimate(1)	~\$3 billion
	Project equity (operating cash flow or public capital market financings)	~\$1.5 billion
	Project debt	~\$1.5 billion
	Target COD	2020
	Target commercial assumptions	
	20-year "take-or-pay" style SPAs	1.5 MTPA <sup>(2)</sup> at \$3.50 per MMBtu
	CMI portfolio volumes	3.0 MTPA <sup>(2)</sup> at projected gross margin of \$4.00- \$7.00/MMBtu
b		



CMI sales ~\$0.6 to ~\$1.1bn in annual revenues<sup>(2)</sup>

Final investment decision dependent on completion of various regulatory, financing and commercial milestones.

(1) (2)

Includes EPC and owner's costs, interest during construction and other financing costs.

Assumes 1.5 MTPA sold under 20-year "take-or-pay" style SPAs. Assumes CMI sales of 3.0 MTPA of capacity (100% of remaining 3.0 MTPA).



#### **Estimated CEI Cash Flows**

SPL Trains 1-6, CCL Trains 1-3

- \$3.7 \$5.1 billion of EBITDA to CEI with SPL Trains 1-6, CCL Trains 1-3
- Estimated income tax payments of ~20% of CEI pre-tax cash flow, projected to start in 2020/2021

CEI EBITDA build up		
(\$ in billions, except per unit amounts or unless otherwise noted)	+ SPL T6	SPL T1-6, CCL T1-3
CQH distributions <sup>(1)</sup>	+\$0.1	\$0.6
CQP GP and IDR distributions	+0.3	0.8
Management fees	+0.0	0.1
CMI profit (after SPA payment)	+0.2 - 0.6	0.5 - 1.8
CCL Trains 1-3 EBITDA	_	2.0
CEI revenues	+0.6 - 1.0	\$4.0 - \$5.3
Less: G&A	_	(0.2)
CEI EBITDA	+0.6 - 1.0	\$3.7 - \$5.1
Less: CCL project-level interest expense <sup>(2)</sup>	_	(0.7)
CEI pre-tax cash flow <sup>(3)</sup>	+0.6 - 1.0	\$2.9 - \$4.3

Note: EBITDA is a non-GAAP measure. EBITDA is computed as total revenues less non-cash deferred revenues, operating expenses, assumed commissioning costs and state and local taxes. It does not include depreciation expenses and certain non-operating items. Because we have not forecasted depreciation expense and non-operating items, we have not made any forecast of net income, which would be the most directly comparable financial measure under generally accepted accounting principles, or GAAP, and we are unable to reconcile differences between forecasts of EBITDA and net income. EBITDA has limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.

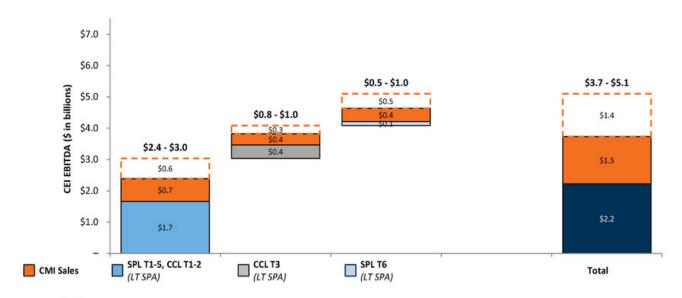
<sup>(1)</sup> Based on ~80% CEI ownership interest and after NOL exhaustion at CQH.

<sup>(2)</sup> Assumes CCL project-level debt of ~\$11.5 billion at 6.0% annual interest rate.

CEI pre-tax cash flow is a non-GAAP measure. It is computed as EBITDA, adjusted for the assumption of the conversion of all CEI and CCH convertible debt and includes annual estimate for development capital spend of "\$50 million. Because we have not forecasted depreciation expense and non-operating items, we have not made any forecast of net income, which would be the most directly comparable financial measure under generally accepted accounting principles, or GAAP, and we are unable to reconcile differences between forecasts of EBITDA and net income. EBITDA have limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.

### **Estimated CEI EBITDA Build Up**

#### SPL Trains 1-6 and CCL Trains 1-3



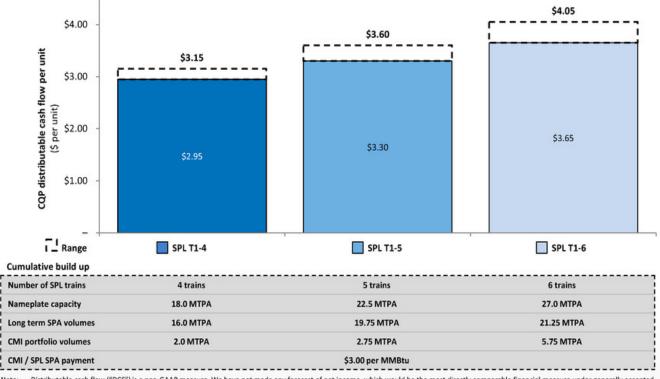
#### Cumulative build up

Number of trains	7 trains	8 trains	9 trains	
Nameplate capacity	31.5 MTPA	36.0 MTPA	40.5 MTPA	
Long term SPA volumes	27.4 MTPA	30.25 MTPA	31.75 MTPA	
CMI portfolio volumes	4.1 MTPA	5.75 MTPA	8.75 MTPA	
Assumed CMI LNG gross margin		\$4.00 - \$7.00/MMBtu		

te: EBITDA is a non-GAAP measure. EBITDA is computed as total revenues less non-cash deferred revenues, operating expenses, assumed commissioning costs and state and local taxes. It does not include depreciation expenses and certain non-operating items. Because we have not forecasted depreciation expense and non-operating items, we have not made any forecast of net income, which would be the most directly comparable financial measure under generally accepted accounting principles, or GAAP, and we are unable to reconcile differences between forecasts of EBITDA and net income. EBITDA has limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.



### **Estimated CQP Distributable Cash Flow Build Up**



Note: Distributable cash flow ("DCF") is a non-GAAP measure. We have not made any forecast of net income, which would be the most directly comparable financial measure under generally accepted accounting principles, or GAAP, and we are unable to reconcile differences between forecasts of DCF and net income. DCF has limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.

For SPL Train 5, 3.75 MTPA sold under 20-year "take-or-pay" style SPAs and assumes CMI sales of 0.75 MTPA.

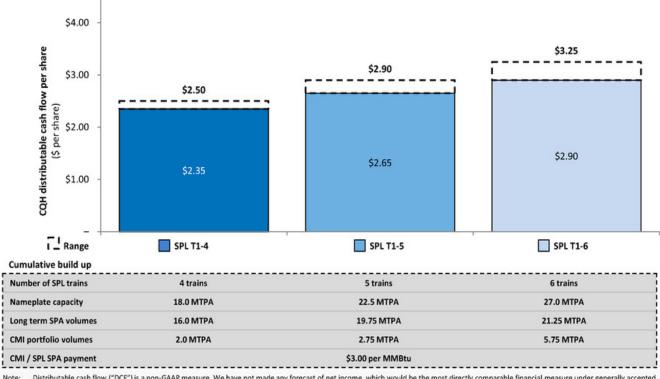
For SPL Train 6, assumes 1.5 MTPA sold under 20-year "take-or-pay" style SPAs and CMI sales of 3.0 MTPA.

Distributable cash flow per unit rounded to nearest five cents.



### **Estimated CQH Distributable Cash Flow Build Up**

 Estimates assuming CQH NOL exhausted in 2020<sup>(1)</sup> with estimated income tax payments of 20% of pre-tax cash flow, thereafter



Note: Distributable cash flow ("DCF") is a non-GAAP measure. We have not made any forecast of net income, which would be the most directly comparable financial measure under generally accepted accounting principles, or GAAP, and we are unable to reconcile differences between forecasts of DCF and net income. DCF has limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.

For SPL Train 5, 3.75 MTPA sold under 20-year "take-or-pay" style SPAs and assumes CMI sales of 0.75 MTPA.

For SPL Train 6, assumes 1.5 MTPA sold under 20-year "take-or-pay" style SPAs and CMI sales of 3.0 MTPA.

Distributable cash flow per share rounded to nearest five cents.

Current CQH NOL balance of ~\$0.4 billion. as of 12/31/2014. which is estimated to increase to ~\$0.7 billion by 2016.

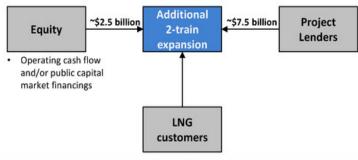
18 (1)



### **Additional 2-Train Expansion**

#### **Additional 2-Train Expansion Estimates**

Target FID date	H2 2017
Capex estimate <sup>(1)</sup>	~\$10 billion
Project equity (Cash flow or public capital market financings )	~\$2.5 billion
Project debt	~\$7.5 billion
Target COD	2021/2022
Target commercial assumptions	
20-year "take-or-pay" style SPAs	7.0 MTPA <sup>(2)</sup> at \$3.50 per MMBtu
CMI portfolio volumes	2.0 MTPA <sup>(2)</sup> at projected gross margin of \$4.00- \$7.00/MMBtu



20-year SPA capacity sales

 ~\$1.3 billion in annual revenues CMI sales

~\$0.4 to ~\$0.7 billion in annual revenues<sup>(2)</sup>

Final investment decision dependent on completion of various regulatory, financing and commercial milestones.

Includes EPC and owner's costs, interest during construction and other financing costs. (2)

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Assumes 7.0 MTPA sold under 20-year "take-or-pay" style SPAs. Assumes CMI sales of 2.0 MTPA of capacity (100% of remaining 2.0 MTPA).



#### **Estimated CEI Cash Flows**

#### SPL Trains 1-6, CCL Trains 1-3, Additional 2-train expansion

- \$5.2 \$6.9 billion of EBITDA to CEI with SPL Trains 1-6, CCL Trains 1-3 and additional 2-train expansion
- Estimated income tax payments of ~20% on CEI pre-tax cash flow, projected to start in 2020/2021

#### CEI EBITDA build up SPL T1-6, CCL T1-3, (\$ in billions, except per unit amounts or unless otherwise noted) Add. 2-train exp. + Add. 2-train expansion CQH distributions(1) \$0.6 CQP GP and IDR distributions 0.8 Management fees +0.0 0.1 CMI profit (after SPA payment) 0.6 - 2.2+0.1 - 0.4 CCL Trains 1-3 EBITDA 2.0 Additional 2-train expansion EBITDA 1.3 +1.3 \$5.4 - \$7.1 **CEI revenues** +1.5 - 1.8 Less: G&A (0.2)**CEI EBITDA** \$5.2 - \$6.9 +1.5 - 1.8 Less: CCL project-level interest expense<sup>(2)</sup> (0.7)Less: 2-train expansion project-level interest expense (2) (0.5)(0.5)CEI pre-tax cash flow(3) +1.0 - 1.3 \$3.9 - \$5.6

Note: EBITDA is a non-GAAP measure. EBITDA is computed as total revenues less non-cash deferred revenues, operating expenses, assumed commissioning costs and state and local taxes. It does not include depreciation expenses and certain non-operating items. Because we have not forecasted depreciation expense and non-operating items, we have not made any forecast of net income, which would be the most directly comparable financial measure under generally accepted accounting principles, or GAAP, and we are unable to reconcile differences between forecasts of EBITDA and net income. EBITDA has limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.

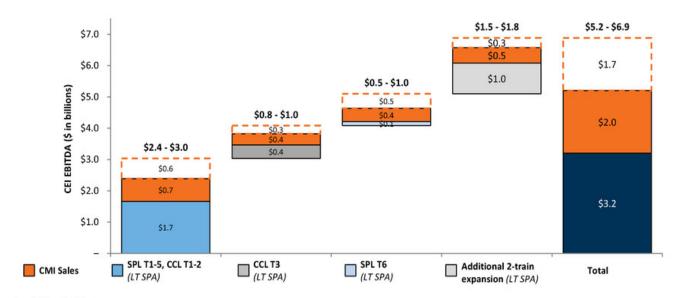
<sup>(1)</sup> Based on ~80% CEI ownership interest and after NOL exhaustion at CQH.

<sup>(2)</sup> Assumes CCL project-level debt of ~\$11.5 billion at 6.0% annual interest rate. Assumes 2-train expansion project-level debt of ~\$7.5 billion at 6.0% annual interest rate.

CEI pre-tax cash flow is a non-GAAP measure. It is computed as EBITOA, adjusted for the assumption of the conversion of all CEI and CCH convertible debt and includes annual estimate for development capital spend of "\$50 million. Because we have not forecasted depreciation expense and non-operating items, we have not made any forecast of net income, which would be the most directly comparable financial measure under generally accepted accounting principles, or GAAP, and we are unable to reconcile differences between forecasts of EBITOA and net income. EBITOA had net income.

### **Estimated CEI EBITDA Build Up**

#### SPL Trains 1-6, CCL Trains 1-3, Additional 2-train expansion



#### Cumulative build up

Number of trains	7 trains	8 trains	9 trains	11 trains	
Nameplate capacity	31.5 MTPA	36.0 MTPA	40.5 MTPA	49.5 MTPA	
Long term SPA volumes	27.4 MTPA	30.25 MTPA	31.75 MTPA	38.75 MTPA	
CMI portfolio volumes	4.1 MTPA	5.75 MTPA	8.75 MTPA	10.75 MTPA	
Assumed CMI LNG gross margin	\$4.00 - \$7.00/MMBtu				

Note: EBITDA is a non-GAAP measure. EBITDA is computed as total revenues less non-cash deferred revenues, operating expenses, assumed commissioning costs and state and local taxes. It does not include depreciation expenses and certain non-operating items. Because we have not forecasted depreciation expense and non-operating items, we have not made any forecast of net income, which would be the most directly comparable financial measure under generally accepted accounting principles, or GAAP, and we are unable to reconcile differences between forecasts of EBITDA and net income. EBITDA has limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.



### **Potential Financial Profile of CEI**

	9 Trains	11 Trains	
CEI EBITDA range	\$3.7 - \$5.1 billion	\$5.2 - \$6.9 billion	
CEI debt	~\$16.3 billion	~\$23.8 billion	
CCL Trains 1-3 (Project level)	~\$11.5 billion	~\$11.5 billion	
Additional 2-train expansion (Project level)	-	~\$7.5 billion	
EIG Note <sup>(1)</sup>	~\$2.8 billion	~\$2.8 billion	
Convertible debt <sup>(2)</sup>	~\$2.0 billion	~\$2.0 billion	
CEI share count <sup>(3)</sup>	~237 million	~237 million	
PV10 of tax savings related to NOLs(4)	\$0.7 - \$0.8	billion	

Note: EBITDA is a non-GAAP measure. EBITDA is computed as total revenues less non-cash deferred revenues, operating expenses, assumed commissioning costs and state and local taxes. It does not include depreciation expenses and certain non-operating items. Because we have not forecasted depreciation expense and non-operating items, we have not made any forecast of net income, which would be the most directly comparable financial measure under generally accepted accounting principles, or GAAP, and we are unable to reconcile differences between forecasts of EBITDA and net income. EBITDA has limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.

(1) Includes accretion of initial EIG Note of \$1.5 billion for 6 years.

(2) Includes \$625 million of Convertible Notes due 2045, plus accretion of initial RRJ Note of \$1.0 billion for 6.5 years.

As of January 29, 2015, 236.7 million shares outstanding.

4) Present value of tax savings from current NOL balance plus forecasted NOL additions at 10% discount rate, as of March 2015. Current CEI NOL balance of "\$2.5 billion, as of 12/31/2014, which is estimated to increase to "\$3.1 billion by 2016.





### **Future Developments**

Katie Pipkin – Senior Vice President, Business Development & Communications

### **Future Developments**

**Horizontal / Vertical Integration** 

Significant Cash Flow expected starting in 2016 LNG
expansion
most likely the
first
development
project beyond
the current
9-Train
program

Developing additional assets for other hydrocarbon export opportunities

Total focus
on cash
flow per
share as
guiding
metric for
future
investments

Cheniere core competencies, scale, and first-mover advantage provide industry-leading platform for further asset integration



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### **Estimated Steady State Annualized Cash Flows at CEI**

**Based on 9 Liquefaction Trains** 

Annualized Pre-Tax Cash Flows \$2.

\$2.9B - \$4.3B

Maintenance Cap Ex

~\$0.3B (included above)

**Estimated income tax payments** 

~20% (post 2021)

on CEI pre-tax cash flows

Note: See "Forward Looking Statements" Slide

EBITDA per share is a non-GAAP measure. We have not made any forecast of net income, which would be the most comparable financial measure under GAAP, and we are unable to reconcile differences between forecasted EBITDA and net income. EBITDA has limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.



### **Criteria for LNG Export Projects**

#### The "machine" is built: low hanging fruit

- Proposing 2 more liquefaction trains at one of our sites
- We would possibly back other developers (small-scale LNG projects)

Consideration:	Cheniere:
Land	<ul> <li>Can assess in a few days</li> </ul>
Pipeline access	<ul><li>Gas supply team</li></ul>
Regulatory requirements	<ul><li>Full staff</li></ul>
Engineering choices	<ul><li>100+ engineers on staff</li></ul>
Marketing capacity	<ul> <li>Constantly talking to customers</li> </ul>
Capital needs	<ul> <li>Proven track record</li> </ul>



### **Estimated CEI EBITDA per Share**

Projects evaluated with an emphasis on cash flows				
9 Liquefaction Trains	~\$15			
11 Liquefaction Trains Initiating process to develop additional trains	~\$20			
Targeting Future Growth (2020)  Other hydrocarbon exports Infrastructure development/acquisitions International projects Small-scale LNG projects	<b>~\$30</b> <sup>(1)</sup>			

Note: See "Forward Looking Statements" Slide

EBITDA per share is a non-GAAP measure. We have not made any forecast of net income, which would be the most comparable financial measure under GAAP, and we are unable to reconcile differences between forecasted EBITDA and net income. EBITDA has limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.

Assumes ~278.6 million CEI shares outstanding.
(1) Management goals based on assessment of current and potential future project development opportunities, which, among other things, would require acceptable commercial and financing arrangements, and may require regulatory approvals before we make final investment decisions. Actual performance may differ materially from the goals.



### Future Growth - Beyond 11 Liquefaction Trains

**Near Term Proposed Developments** 

#### Opportunities in Texas - one of the world's largest liquids producers

- Developing export facilities for other liquid hydrocarbons
  - Facilities could take the whole liquids stream (one stop shop)
- Additional infrastructure developments
  - Pipeline takeaway capacity (from Permian for example)
- Arbitrage opportunities

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**Developing Project in Texas along Gulf Coast** 

#### Connecting domestic liquids to international markets

- Estimated investment opportunity up to \$2B
  - Initial investment expected up to \$1B, initial commercialization ~200kbpd
- Export up to 1 MMbpd liquid hydrocarbons
- Capture WTI-Brent spread
- Initial development expected to be supported with 3<sup>rd</sup> party contracts
  - In discussions with potential customers for contracting capacity
- Regulatory process fairly straightforward
- Estimated start of operations: 2017

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**Developing Project in Texas along Gulf Coast** 



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Cheniere Liquids Terminal at Ingleside, TX

- 550 acres
- Up to 1 MMBpd throughput
- 3 MM Bbls storage (initial)

- 5-bay truck rack
- Up to 2 marine docks barge and ship, Aframax capable



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# Next Proposed Development – Other Hydrocarbon Exports San Patricio Hub

- 160 acres
- 1.5MM Bbls storage (initial)
- 5-bay truck rack
- Splitter and stabilization





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#### **Project Milestones**

#### Project Design

- · Initial project throughput of 200kbd
  - 100kbpd of splitter capacity
  - 100kbpd of straight-run crude/condensate capacity
    - · 60kbpd of stabilization capacity
- Expandable to ~1,000kbd with additional dock, storage, piping

#### Milestones to Date

- October 2014 Filed key permits (USACE, TCEQ)
- December 2014 Completed FEED; commenced detailed design

#### Key Future Milestones

- 1H15 Complete 30% design basis
- 2015 Conclude commercial agreements
- 2015 Receive permits, FID, commence construction
- 2017 Commercial operations





# **Questions?**





